Salesforce

SALESFORCE-ASSOCIATE Exam

Salesforce Certified Associate Exam

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Version: 6.0

Question: 1

Two users in the same opportunity record are seeing different fields.
What is the reason for this?

A. The missing fields are marked as hidden in Object Manager.
B. The users are assigned different profiles and page layouts.
C. The users have been configured with different Locales.

Answer: B

Explanation:
The users are assigned different profiles and page layouts, which determine the fields they can see and edit on the opportunity record.

Question: 2

A Salesforce associate deletes an Account of a company that recently went out of business.
Which other related records are automatically deleted?

A. Any related leads
B. Any related cases
C. Any related opportunities

Answer: C

Explanation:
When an account is deleted, any related opportunities are also deleted, unless they are closed or have a contract associated with them.

Question: 3

Which tool creates a visual representation of objects and their relationships?

A. App Launcher
B. Object Manager
C. Schema Builder

Answer: C

Explanation:
Schema Builder is a tool that creates a visual representation of objects and their relationships, and allows you to modify them.

Question: 4

Get Cloudy Consulting's growing marketing team is on a custom profile named Marketing Team.' The team currently has Read access to leads and opportunities- Two marketing managers need Edit access on leads.
What should the Salesforce associate do to grant them the access they need?

A. Create a permission set that grants Edit access to leads and assign it to the marketing managers.
B. Create a permission set that grants Edit access to leads and assign it to the marketing team.
C. Create a new profile that grants Edit access to leads and assign it to the marketing managers.

Answer: A

Explanation:
Creating a permission set that grants Edit access to leads and assigning it to the marketing managers is the best way to grant them the access they need, without affecting the other users on the marketing team profile.

Question: 5

Get Cloudy Consulting requires a value in the Status field every time a record is created or edited.
What should they do to enforce this?

A. Make the field required in Object Manager.
B. Make the field required with a validation rule.
C. Make the field required in organization-wide defaults.

Answer: A

Explanation:
Making the field required in Object Manager is the simplest way to enforce that a value is entered every time a record is created or edited.

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