



# CWNP

## PW0-071 Exam

### Certified Wireless Technology Specialist - Sales (CWTS)

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**Question: 1**

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Select the statement that correctly describes the Wi-Fi Alliance's primary role in the WLAN industry.

- A. The Wi-Fi Alliance is a WLAN industry analyst firm that reports market trends and developments.
- B. The Wi-Fi Alliance ensures interoperability of band selection and power settings across regulatory domains.
- C. The Wi-Fi Alliance creates compliance standards around which vendors can develop products.
- D. The Wi-Fi Alliance creates recommended practices by which the IEEE can test and certify product interoperability.
- E. The Wi-Fi Alliance tests and certifies product interoperability based upon standards created by the IEEE.

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**Answer: E**

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**Question: 2**

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Manufacturers design hardware used for wireless LANs based on a common set of criteria or rules known as standards. The name of the organization responsible for creating 802.11 WLAN standards is what?

- A. IEEE
- B. Wi-Fi Alliance
- C. IETF
- D. WiMAX Forum
- E. ITU

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**Answer: A**

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**Question: 3**

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Wi-Fi certified network devices can operate in what frequency band(s)?

- A. 2.4 GHz only
- B. 900 MHz, 2.4 GHz, and 5 GHz
- C. 2.4 GHz and 5 GHz
- D. 5.8 GHz only

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**Answer: C**

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**Question: 4**

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The two most common modes of WLAN discovery are passive scanning, where a client station listens for \_\_\_\_\_ frames, and active scanning, where a client sends and receives \_\_\_\_\_ frames.

- A. Data ; Null
- B. SSID ; Management
- C. Beacon ; Probe
- D. Probe Response ; Broadcast
- E. Discovery ; Control

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**Answer: C**

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**Question: 5**

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Given: Your branch office AP is configured with WPA2-Personal, and you have decided that CWTS4me is a good passphrase. You have also configured your laptop with the same passphrase, which is used by the access point to validate the laptop's identity when it attempts to connect to the WLAN. What is this process of identity validation called?

- A. Affiliation
- B. Association
- C. Authentication
- D. Activation
- E. Accounting

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**Answer: C**

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**Question: 6**

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What is a difference between an Infrastructure Basic Service Set (BSS) network and an Ad Hoc network?

- A. In an Ad Hoc network, only one WLAN controller is used. A BSS allows multiple WLAN controllers to be connected together to form a mobility domain.
- B. An Ad Hoc network allows only legacy security options such as WEP. A BSS allows the creation of a robust security network (RSN) using security methods such as WPA2-Personal.
- C. A BSS is recommended for enterprise WLANs, while Ad Hoc deployments are recommended for small and medium businesses.
- D. In a BSS, an access point is used for connectivity to the wired network infrastructure. In an Ad Hoc network, client stations communicate directly with each other.

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**Answer: D**

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**Question: 7**

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You are hired by ABC Company to recommend an appropriate solution for their wireless network. They would like to operate in the 2.4 GHz ISM frequency band and will require data throughput in excess of 10 Mbps. To meet that need, you recommend equipment compliant with the \_\_\_\_\_ or \_\_\_\_\_ amendments to the 802.11 standard. (Choose 2)

- A. 802.11a

- B. 802.11b
- C. 802.11i
- D. 802.11g
- E. 802.11n

**Answer: D,E**

**Question: 8**

As a new salesperson for ABC Company's Golden Gate division, you are tasked with selling Wi-Fi equipment. While evaluating the manufacturer's specifications for a specific Wi-Fi device, you read that this device supports 802.1X/EAP. What capability does this feature provide?

- A. QoS for multimedia applications
- B. Power Save functionality
- C. Air Time Fairness
- D. User identity validation

**Answer: D**

**Question: 9**

Exhibit: The Wi-Fi Multimedia (WMM) certification, which is illustrated in the exhibit, pertains to which topic?

The exhibit is a Wi-Fi Interoperability Certificate with ID WFA6940. It lists the following details:

- Certificate Date:** December 09, 2008
- Category:** Enterprise Access Point, Switch/Controller or Router
- Company:** Aerohive Networks
- Product:** HiveAP320
- Model/SKU #:** 320/

The product has the following Wi-Fi Certifications:

IEEE Standard	Security	Multimedia
IEEE 802.11a	WPA™ - Enterprise, Personal	WMM®
IEEE 802.11b	WPA2™ - Enterprise, Personal	
IEEE 802.11g		
IEEE 802.11n draft 2.0	EAP Type(s) EAP-TLS EAP-TTLS/MSCHAPv2 PEAPv0/EAP-MSCHAPv2 PEAPv1/EAP-GTC EAP-SIM	

The 'Multimedia' column and the 'WMM®' entry are circled in red in the original image.

- A. Fast BSS Transition
- B. Radio Resource Measurement
- C. Quality of Service
- D. Mesh Networking
- E. Dynamic Frequency Selection
- F. Security Enhancements

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**Answer: C**

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**Question: 10**

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When implementing a wireless LAN, what is the area covered by an AP and usable by a client station called?

- A. Basic Service Area
- B. Independent Basic Service Set
- C. Infrastructure Basic Service Set
- D. Service Set Identifier
- E. Basic Service Set Identifier

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**Answer: A**

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