



# IBM

## P8060-017 Exam

### IBM B2B Integration SaaS Technical Mastery Test v1

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## Version: 7.0

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### Question: 1

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What IBM cloud based SaaS solution enables data to be converted from one EDI format to the required trading partner's format for their systems?

- A. IBM Sterling B2B Collaboration
- B. IBM Sterling File Transfer Service
- C. IBM Sterling Process Automation
- D. IBM Sterling Transformation Services

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**Answer: D**

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### Question: 2

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The top obstacles of lack of budget and cost of systems that your customer's suppliers and buyers feel prevents them from doing more B2B e-Commerce with their trading partners is known as which of the following?

- A. Total cost of ownership (TCO)
- B. Complexity of integration
- C. Lack of resources
- D. B2B Infrastructure Management

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**Answer: A**

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### Question: 3

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What tool can IBM's business partners leverage that shows how a full outsourced managed services operation can show savings and return a handsome ROI in a relatively short time to a customer?

- A. IBM Sterling File Transfer Service Calculator
- B. IBM Sterling B2B Integrator Calculator
- C. IBM B2B Integration Services ROI Calculator
- D. IBM B2B Automation Savings Calculator

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**Answer: C**

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### Question: 4

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The three solutions that make up the IBM Sterling Cloud Services or SaaS solutions are:

- A. IBM Sterling B2B Integrator, IBM Sterling B2B Collaboration Network, & IBM Sterling File Transfer Service

- B. IBM Sterling File Transfer Service, IBM Sterling B2B Integration Services, & IBM Sterling B2B Integrator
- C. IBM Sterling B2B Collaboration Network, IBM Sterling File Transfer Service, & IBM Sterling B2B Integration Services
- D. None of the above.

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**Answer: C**

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**Question: 5**

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When your customer needs to move broad based megabyte and gigabyte files in the cloud with a one-to-many manner with their trading partners, which solution will best meet your customer's need?

- A. IBM Sterling B2B Integration Services
- B. IBM Sterling File Transfer Service
- C. IBM Sterling B2B Collaboration
- D. IBM Sterling Transformation Services

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**Answer: B**

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