



**IBM**

**P2180-089**

*IBM WebSphere Cast Iron Technical Sales Mastery Test  
v1*

**QUESTION: 40**

What are the supported mechanisms to transfer Flat Files?

- A. Web Service, HTTP(S), FTP(S), SFTP.
- B. FTP(S).
- C. HTTP(S).
- D. Web Service.

**Answer: A**

**QUESTION: 41**

What does Cast Iron mean by rusted?What does Cast Iron mean by ?rusted?

- A. Strategic integration partner for the world's leading technology companies: salesforce.com, Google, ADP, Microsoft, Amazon, Cisco and more.
- B. The only integration platform designed from the ground-up to deliver everything needed for cloud and on-premise integration of any complexity.
- C. Thousands of customer integrations connecting SaaS and cloud applications with the rest of the enterprise.
- D. Several customers moved from Custom Code to Cast Iron.

**Answer: A**

**QUESTION: 42**

Who fills out the Feasibility and Scoping (F&S) Document?

- A. IBM / Cast Iron.
- B. Partner working with the Customer.
- C. Endpoint Vendor.
- D. None of the Above.

**Answer: B**

**QUESTION: 43**

Your customer developed an in-house application and needs to connect it to Salesforce.com

through the Cast Iron Cloud. Is it possible?

- A. It is possible only if the in house application can be accessed via the public internet (i.e web services, FTP, or HTTP).
- B. It is possible if the home-grown application has already integration to on premise applications.
- C. No, it is not possible.
- D. It is only possible if the in-house application was written in Java.

**Answer:** A

**QUESTION:** 44

Which solutions can Cast Iron connect to Salesforce.com?

- A. Service cloud.
- B. Chatter.
- C. Force.com custom apps.
- D. All of the above.

**Answer:** D

**QUESTION:** 45

What does Cast Iron mean by roven?What does Cast Iron mean by ?roven?

- A. The only integration platform designed from the ground-up to deliver everything needed for cloud and on-premise integration of any complexity.
- B. Strategic integration partner for the world's leading technology companies: salesforce.com, Google, Oracle, ADP, Microsoft, Amazon, Cisco and more.
- C. Thousands of customer integrations connecting SaaS and cloud applications with the rest of the enterprise.
- D. Customer can try Cast Iron before the purchase.

**Answer:** C

**QUESTION:** 46

What is TIP?

- A. Template Integration Processes.
- B. Tips and hints - you can get them from the Cast Iron Community Portal.
- C. Tools for Information Purposes.
- D. All of the above.

**Answer:** A

**QUESTION:** 47

On average, how long after submitting a properly filled out Feasibility and Scoping Document should partners expect an estimate on the level of effort?

- A. Within a week.
- B. Immediately.
- C. One business day.
- D. Depends on the size of the opportunity.

**Answer:** C

**QUESTION:** 48

What do I need before I can begin offering Cast Iron to my clients?

- A. TIP.
- B. Connector for their applications.
- C. Connectivity using any of the available standards based connectors (Web Service, HTTP, JDBC/ODBC) or Flat Files.
- D. Any one of the above.

**Answer:** D

**QUESTION:** 49

Can a customer use the Cast Iron Cloud to connect a home-grown application with Salesforce.com?

- A. Only if the home-grown application can NOT be accessed via the public internet (i.e web services, FTP, or HTTP).
- B. Never.
- C. Only if the home-grown application can be accessed via the public in-ternet (i.e web services, FTP, or HTTP).
- D. None of the above.

**Answer:** C

**QUESTION:** 50

Your customer has created many projects with common integration scenarios. They started to consider using TIP. They can't find a TIP that could help him/her. Which one is correct?

- A. They can create a TIP with TIP Development Kit and share it among his/her projects.
- B. If a TIP is not available, he/she can't create one.
- C. TIP is available only for SAP and Database integration.
- D. TIP Development Kit is available only for IBM Business Partners.

**Answer:** A

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