Microsoft

MB6-897 Exam

Microsoft Dynamics 365 for Retail Exam

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Version: 11.0

Question: 1

You plan to configure the Retail catalog approval workflow to send notifications to users when specific triggers occur.
You need to send a notification to workflow users when specific conditions occur.
For which two scenarios can you trigger a notification? Each correct answer presents a complete solution.

A. A workflow instance stops because of a warning.
B. A workflow instance is completed.
C. A workflow Instance stops because of an unrecoverable error.
D. A workflow instance is canceled.

Answer: BD

Question: 2

You are setting up gift cards for a multi-company configuration. On the Retail Parameters form, you select a company in the gift card company field.
Which responsibility is assumed by the company that sells the gift cards and processes related transactions?

A. liability
B. distributing cards
C. posting
D. posting statements

Answer: C

Question: 3

You are configuring the Retail catalog approval workflow.
For which three types of events can you configure notifications? Each correct answer presents a complete solution.

A. document change requests
B. document rejections
C. canceled events
D. documents assigned for approval
E. document delegation requests

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Answer: ABE

Question: 4

You need to determine which optional features can be added to a call center.
Which two should you choose? Each correct answer presents a complete solution.

A. Add the call center to the default assortment hierarchy.
B. Create scripts that appear in the sales order form at the time of order entry.
C. Add a call center channel.
D. Import a file that indicates duplicate customers.
E. Process the assortment for the new call center channel.

Answer: AE

Question: 5

A company announces on September 1 that it plans to add a new division on December 1.
You add the following information to the existing organizational hierarchy:
- a time zone
- a description of the change
- an effective date of December 1 for the new division

What happens to your changes alter you click the Publish button on the Publish changes form?

A. The hierarchy changes are published immediately and the changes are implemented November 30.
B. The hierarchy changes are published and implemented immediately.
C. The hierarchy changes are published immediately and the changes are implemented December 1.
D. The changes made on the hierarchy stay in Draft mode until December 1.

Answer: C

Question: 6

You need to configure the call center channel to meet the following requirements:
- Enforce collection of payments against sales orders before sales orders are submitted.
- Display the order recap.

What should you configure?

A. order completion option
B. direct selling option
C. channel attributes
D. order price control option

Answer: A

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Question: 7

You manage a chain of retail stores.
A specific product is not available in one retail store.
You need to ensure that employees can identity other stores where the product is available.
To which type of group should you assign the retail stores?

A. sales
B. price
C. store locator
D. customer

Answer: C

Question: 8

You are a Microsoft Dynamics 365 for Retail administrator.
You need to model the retail organization hierarchy.
Which three types of operating units can you use? Each correct answer presents a complete solution.

A. cost center
B. registers
C. retail channel
D. business unit
E. devices

Answer: ACD

Question: 9

You need to perform an audit to identify out of balance payment transactions at a physical store.
Which inquiry should you use?

A. Retail store transactions
B. Posted statements
C. Retail sales
D. Online store transactions

Answer: B

Question: 10

You are a Microsoft Dynamics 365 for Retail administrator.
You need to modify a store record to set up tax calculations based on the delivery location.
Which option should you use?

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A. sales tax code for a customer delivery address
B. sales tax group
C. sales tax code on a customer record
D. destination based tax
E. items sales tax group

Answer: A

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