



IBM

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*Cloud and Smarter Infrastructure Cloud & Service Management
Sales Mastery v1*

- C. Manage risk; ensure availability of critical systems and to ensure efficient utilization of resources.
- D. Diagnose and fix system problems and then notify stake holders

Answer: C

QUESTION: 50

Which of the following are competitive advantages for Log Analysis over Splunk?

- A. Log Analysis features graphical search results and point and click filters.
- B. Log Analysis will index and search logs.
- C. Log Analysis has a general focus on infrastructure, applications and security.
- D. Log Analysis links to expert advice rather than just a "Google" search.

Answer: A

QUESTION: 51

How will the addition of Fiberlink and the MaaS360 solution ultimately benefit IBM & the IBM portfolio?

- A. IBM will be able to provide more mobile solutions to clients.
- B. IBM can put more emphasis on Mobile First.
- C. IBM will expand the vision of Enterprise Mobility Management and begin to provide clients with the choice of delivery model for endpoint & mobility management --- On-premise OR SaaS.

Answer: A

QUESTION: 52

Application Performance Management identifies the early occurrence and root cause of performance issues throughout the application lifecycle. Which of the following are advantages of SaaS over on-premise solutions?

- A. The ability to download agents and point them to dashboards
- B. Application dashboards that give users a quick, intuitive way to assess the health of what matters most to them, application health.
- C. Subscription pricing provides immediate total cost of ownership advantages
- D. Diagnose and fix system problems and then notify stake holders

Answer: B

QUESTION: 53

Standards-based Cloud offerings are designed to enable next generation architectures to:

- A. Drive enhanced visibility, control and automation from operational big data with cloud-optimized analytics
- B. Optimize services and control risk in cloud environments with dynamic management, storage and security
- C. Deploy intelligent, hybrid workloads with flexible, open orchestration across resources, workloads and services
- D. All of the above

Answer: D

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