



**IBM**

# **M8010-242**

*IBM Commerce Solutions Supply Chain Mgmt Sales Mastery  
Test v1*

**QUESTION: 28**

What is the typical timeline for a customer implementation?

- A. 12-24 Weeks
- B. 3-6 Months
- C. 1-2 Months
- D. 4-8 Weeks

**Answer: B**

**Reference:**

[http://www-01.ibm.com/common/ssi/rep\\_ca/7/897/ENUS211-257/ENUS211-257.PDF](http://www-01.ibm.com/common/ssi/rep_ca/7/897/ENUS211-257/ENUS211-257.PDF)  
(page 4, 3rd bulleted point on the top)

**QUESTION: 29**

Which of the following is not a supported trading partner relationship within the IBM TMS (Transportation Management System) platform?

- A. Supplier
- B. Carrier
- C. 3PL
- D. US Customs

**Answer: C**

**QUESTION: 30**

Which of the following is NOT considered intelligent sourcing and complex fulfillment in the IBM WMS (Warehouse Management System)?

- A. Enable transfers in stock-out situations.
- B. Select new location if inventory is not available.
- C. RFID
- D. Source or drop ship from channel partner.

**Answer: A**

**QUESTION: 31**

Which of the following is NOT one of the four core functional quadrants of the TMS (Transportation Management System) solution?

- A. Optimizer
- B. Execution
- C. Contract Management
- D. Freight Payment

**Answer:** C

**Reference:**

[http://www-01.ibm.com/common/ssi/rep\\_ca/7/897/ENUS211-257/ENUS211-257.PDF](http://www-01.ibm.com/common/ssi/rep_ca/7/897/ENUS211-257/ENUS211-257.PDF)  
(page 2 and 3)

**QUESTION:** 32

Which of the following is not considered a key benefit of the IBM TMS (Transportation Management System)?

- A. Optimizer Carrier and Mode Selection
- B. Track Carrier Performance
- C. Increase Load Consolidation
- D. Reduce Customer Headcount

**Answer:** D

**QUESTION:** 33

In which industry/environment is the IBM Warehouse Management System (WMS) NOT considered an optimal fit?

- A. Refrigerated Manufacturing Warehouse
- B. Multi-Client 3PL DC
- C. High Tech Warehouse
- D. Retail

**Answer:** D

**QUESTION:** 34

Which of the following environments is a partner prohibited from gaining access to?

- A. Any Sandbox Environment
- B. Pre-Sales

- C. Sandbox for their client
- D. Production for their client

**Answer: B**

**QUESTION: 35**

Which of the following is NOT a supported function of the IBM TMS (Transportation Management System) optimization process?

- A. Order Consolidation
- B. Mode Selection
- C. Route Compliance to DOT HOS Standards
- D. Private Fleet Driver Utilization

**Answer: A**

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