



IBM

M8010-242

*IBM Commerce Solutions Supply Chain Mgmt Sales Mastery
Test v1*

QUESTION: 28

What is the typical timeline for a customer implementation?

- A. 12-24 Weeks
- B. 3-6 Months
- C. 1-2 Months
- D. 4-8 Weeks

Answer: B

Reference:

http://www-01.ibm.com/common/ssi/rep_ca/7/897/ENUS211-257/ENUS211-257.PDF
(page 4, 3rd bulleted point on the top)

QUESTION: 29

Which of the following is not a supported trading partner relationship within the IBM TMS (Transportation Management System) platform?

- A. Supplier
- B. Carrier
- C. 3PL
- D. US Customs

Answer: C

QUESTION: 30

Which of the following is NOT considered intelligent sourcing and complex fulfillment in the IBM WMS (Warehouse Management System)?

- A. Enable transfers in stock-out situations.
- B. Select new location if inventory is not available.
- C. RFID
- D. Source or drop ship from channel partner.

Answer: A

QUESTION: 31

Which of the following is NOT one of the four core functional quadrants of the TMS (Transportation Management System) solution?

- A. Optimizer
- B. Execution
- C. Contract Management
- D. Freight Payment

Answer: C

Reference:

http://www-01.ibm.com/common/ssi/rep_ca/7/897/ENUS211-257/ENUS211-257.PDF
(page 2 and 3)

QUESTION: 32

Which of the following is not considered a key benefit of the IBM TMS (Transportation Management System)?

- A. Optimizer Carrier and Mode Selection
- B. Track Carrier Performance
- C. Increase Load Consolidation
- D. Reduce Customer Headcount

Answer: D

QUESTION: 33

In which industry/environment is the IBM Warehouse Management System (WMS) NOT considered an optimal fit?

- A. Refrigerated Manufacturing Warehouse
- B. Multi-Client 3PL DC
- C. High Tech Warehouse
- D. Retail

Answer: D

QUESTION: 34

Which of the following environments is a partner prohibited from gaining access to?

- A. Any Sandbox Environment
- B. Pre-Sales

- C. Sandbox for their client
- D. Production for their client

Answer: B

QUESTION: 35

Which of the following is NOT a supported function of the IBM TMS (Transportation Management System) optimization process?

- A. Order Consolidation
- B. Mode Selection
- C. Route Compliance to DOT HOS Standards
- D. Private Fleet Driver Utilization

Answer: A

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