IBM

M6040-520

IBM Retail Store Solutions Sales Professional mastery test

QUESTION: 42
The ACE Independent Grocer Package includes which SurePOS terminal?

A. SurePOS 100
B. SurePOS 300
C. SurePOS 500
D. SurePOS 700

Answer: D

Reference:
http://www.solutionsgrocerstrust.com/crs/images/stories/pdf/ibm_ace_aig_brochure.pdf
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QUESTION: 43
Where can TGCS Business Partners find marketing campaign information, sales tools, and links to education to help them grow their business and drive profits?

A. POSLink
B. TGCS Web site
C. Knowledgebase
D. Systems College

Answer: C

QUESTION: 44
Which system included the first dedicated POS operating system?

A. 3660
B. 3680
C. 4680
D. 4690

Answer: D

QUESTION: 45
Which retail segment includes warehouse clubs and supercenters?

A. Specialty Retail
B. Chain Drug/Grocery
C. General Merchandise
D. Food Service and Hospitality

Answer: C

QUESTION: 46
Which SurePOS system is compact and comes in a distributed footprint?

A. SurePOS 100
B. SurePOS 300
C. SurePOS 500
D. SurePOS 700

Answer: B

Reference:
http://www.retailsolutionsonline.com/doc/ibm-surepos-300-series-retail-hardware-0001

QUESTION: 47
How are retail environments within the larger retail industry grouped?

A. Chains
B. Segments
C. Divisions
D. Sectors

Answer: B

QUESTION: 48

What is the fastest growing category in the General Merchandise segment?

A. Hypermarkets
B. Warehouse clubs
C. Discount department stores
D. Department stores

Answer: C

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