



IBM

M6040-520

IBM Retail Store Solutions Sales Professional mastery test

QUESTION: 42

The ACE Independent Grocer Package includes which SurePOS terminal?

- A. SurePOS 100
- B. SurePOS 300
- C. SurePOS 500
- D. SurePOS 700

Answer: D

Reference:

http://www.solutionsgrocerstrust.com/crs/images/stories/pdf/ibm_ace_aig_brochure.pdf
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QUESTION: 43

Where can TGCS Business Partners find marketing campaign information, sales tools, and links to education to help them grow their business and drive profits?

- A. POSLink
- B. TGCS Web site
- C. Knowledgebase
- D. Systems College

Answer: C

QUESTION: 44

Which system included the first dedicated POS operating system?

- A. 3660
- B. 3680
- C. 4680
- D. 4690

Answer: D

QUESTION: 45

Which retail segment includes warehouse clubs and supercenters?

- A. Specialty Retail
- B. Chain Drug/Grocery
- C. General Merchandise
- D. Food Service and Hospitality

Answer: C

QUESTION: 46

Which SurePOS system is compact and comes in a distributed footprint?

- A. SurePOS 100
- B. SurePOS 300
- C. SurePOS 500
- D. SurePOS 700

Answer: B

Reference:

<http://www.retailsolutionsonline.com/doc/ibm-surepos-300-series-retail-hardware-0001>

QUESTION: 47

How are retail environments within the larger retail industry grouped?

- A. Chains
- B. Segments
- C. Divisions
- D. Sectors

Answer: B

QUESTION: 48

What is the fastest growing category in the General Merchandise segment?

- A. Hypermarkets
- B. Warehouse clubs
- C. Discount department stores
- D. Department stores

Answer: C

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