IBM

M2140-648

IBM Rational IT Sales Mastery Test v2

QUESTION: 71
Which key challenges facing organizations are addressed using Product Portfolio Management?

A. Difficulties valuing product opportunities and balancing the project pipeline.
B. Unrealistic schedule and financial expectations.
C. Inefficiencies in the requirements definition phase.
D. Poor product messaging and market positioning.

Answer: B

QUESTION: 72
Which of the following best captures how Focal Pointsupports Portfolio Management across the organization?

A. Deliver higher efficiencies by automating the software delivery process.
B. A workflow tool where you can specify tasks by role
C. Enable strategic assessment of enterprise modernization initiatives.
D. Enable collaboration for geographically distributed teams.

Answer: A

QUESTION: 73
What are the primary user roles for the Collaborative Lifecycle Management (CLM) for IT agility@scale accelerator?

A. Architect; Developer; and Build Coordinator
B. Requirements Analyst, Developer and Quality Professional
C. Knowledge Manager, Change Manager Test Lab Manager
D. Security Analyst, Configuration Manager, Project Manager

Answer: B

QUESTION: 74
Which of the following highlights one of the keybenefits System Architect brings to Enterprise Architecture Management?

A. Understanding how to optimize the software development practices.
B. Understanding how your technology assets relate and how they will be impacted by proposed changes.
C. Prioritizing features of products to decide which will have most benefit to the business
D. Ability to simulate state charts and auto generate code for embedded systems

Answer: B

QUESTION: 75
Which of the following customer benefits is addressed using the Smarter Application Portfolio Management (APM) accelerator?

A. Ensure regulatory compliance through automated audit trails
B. Enable strategic assessment of enterprise modernization initiatives.
C. Provide greater visibility into project execution.
D. Enablecollaboration for geographically distributed teams.

Answer: D

QUESTION: 76
In addition to its rich feature set, which add-on modules does System Architect offer?

A. An Eclipse framework plug-in
B. A code generation and testing environment
C. An integrated scheduler to better align plans with resource availability.
D. A web-based client that provides real-time: role-based data access and decision support, as well as web modeling

Answer: A

QUESTION: 77
Build Forge_____.

A. Supports agilerequirements and agile testing in a cloud environment
B. Can be used to automate code generation for mobile applications
C. Provides an adaptive framework to help teams standardize, share information, and achieve automation while managing compliance mandates

D. Can be used for Agile development, for security testing, virtualization, and open source tool integrations.

Answer: D

QUESTION: 78
Which of the following highlights a competitive differentiator for System Architect?

A. Integrated planning andchange management capabilities.
B. Enable collaboration for geographically distributed teams.
C. Optimizes and automates the deployment planning, automation and governance of existing systems
D. Customizable repository and extensive visualization of causeeffect analysis, analytics and heat mapping to support transition planning

Answer: B

QUESTION: 79
Which of these is the strongest benefit for real-time planning provided by Rational Team Concert?

A. Allows customers to export plans to .csv formatso that it can be imported and shared with other systems.
B. See and act on the impact of changes to schedule and resources instantly because plans are fully integrated with execution
C. Provides the online status of each team member so people can chat onaction items.
D. Shows who is behind in their work so that the project manager can discipline them.

Answer: B

QUESTION: 80
In what particular areas can Rational Team Concert help customers?

A. Testing the performance of applications.
B. Defining andreviewing requirements.
C. Adopting agile practices and agile development.
D. Managing operations and IT infrastructure.

Answer: A

QUESTION: 81
What are the primary collaboration benefits of Rational Team Concert?

A. It facilitates the principles of high performance teams, whether they are following an agile development or traditional approach.
B. It provides instant messaging and rss feeds.
C. It makes writing Java code a lot easier.
D. It can help you automatically unit test your code.

Answer: A

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