IBM

M2010-701

IBM Maximo Enterprise Asset Management Sales Mastery Test v4

QUESTION: 33
When you talk to a prospective client, what you would mention to the client?

A. You may need two separate platforms to manage IT assets and enterprise assets, because SCCD and Maximo cannot run on a single platform.
B. You may not need SCCD to manage IT-enabled assets.
C. We can quantity return on investment (ROI) with Tivoli BVA tool, if customer only installs SCCD.
D. IBM is the only one that can provide service and asset management for both the physical and the digital infrastructure across the enterprise.

Answer: D

QUESTION: 34
Which of the items is NOT a key capability of Maximo for Transportation?

A. Calibration of equipment
B. Managing motor pools
C. Managing asset
D. Manage asset warranties

Answer: A

QUESTION: 35
How can IBM Smarter Space Management solution help organizations to reduce facility costs?

A. Aggregates Data, Streamlines Processes, Simplifies Reporting what you have
B. Smaller, more efficient workplace
C. Understanding what organization currently have, improving strategic facility planning, and streamline workplace reservations
D. Reduce number of occupancy, Grow Revenue, Increase Customer Satisfaction.

Answer: C

Reference:
http://www-304.ibm.com/events/wwe/grp/grp004.nsf/vLookupPDFs/Learn%20how%20to%20do%20more%20with%20space%20management%203/$file/Learn%20How%20to%20Do%20More%20with%20Sp ace%20Management%203.pdf

QUESTION: 36
True or False. Maximo for Transportation is only for the customers in what IBM calls the Travel and Transportation Industry.

A. True
B. False

Answer: B

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