



HP

HP2-H86 Exam

HP Managed Print Specialist Select 2019 Exam

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Version: 7.0

Question: 1

In addition to hardware, what else must be included in an MPS solution to help the customer streamline their process? (Select two.)

- A. services
- B. supplies
- C. flow MFPs for digital sending
- D. color printers
- E. HP Care Packs
- F. mono PageWide technology A3 printers

Answer: CE

Question: 2

If your customer is looking at coping with evolving threats and how costly a breach could be. which customer trend would you refer to?

- A. fleet predictability and transparency
- B. environmental impact
- C. insourcing versus outsourcing
- D. focus on security

Answer: C

Question: 3

If your customer is looking at improving user productivity and affordability of the personnel to manage specific functions, which customer trend would you refer to?

- A. paper process automation—workflow
- B. focus on security
- C. environmental impact
- D. refocusing IT resources

Answer: A

Question: 4

What is the key takeaway from the "30% of enterprises experience phishing attacks every day

statement?

- A. The statement emphasizes the importance of General Data Protection Regulation (GDPR).
- B. The statement is using real life examples.
- C. The statement points out that printers are similar to PCs and should be an integral part of IT security.
- D. The statement explains how HP JetAdvantage Private Print works.

Answer: A

Question: 5

What are three main trends in printing today?

- A. everything as a contract, everything cheaper, and everything simple
- B. everything faster, everything bigger, and everything best
- C. everything quicker, everything smarter, and everything wired
- D. everything mobile, everything as a service, and everything secure

Answer: A

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