



**HP**

**HP0-J63**

*Designing HP Backup Solutions*

- A. data deduplication
- B. snapclones
- C. remote replication
- D. snapshots

**Answer:** A

**QUESTION: 53**

Which value should you include in the financial presentation to the customer?

- A. return on investment (ROI)
- B. Converged Infrastructure Maturity Model (CI-MM) stage
- C. net present value (NPV)
- D. total cost ownership (TCO)

**Answer:** A

**QUESTION: 54**

What is the customer most likely to experience by using the existing backup strategy?

- A. high bandwidth use
- B. quick restore times
- C. high backup efficiency
- D. decreased media costs

**Answer:** A

**QUESTION: 55**

Which benefits would the customer realize after implementing the new solution, compared to the existing solution? (Select two.)

- A. reliable backups
- B. reduced cooling costs
- C. scheduled archives
- D. reduced maintenance

E. reduced power costs

**Answer:** A, C

**QUESTION:** 56

What should the customer use for critical data?

- A. data deduplication
- B. remote replication
- C. snapclones
- D. snapshots

**Answer:** B

**QUESTION:** 57

In three years how much storage capacity will the New York office require, per quarter, for archived data?

- A. 275 TB
- B. 350 TB
- C. 425 TB
- D. 500 TB

**Answer:** D

**QUESTION:** 58

Which encryption type with HP Data Protector best fits the customer's needs?

- A. DES
- B. SHA1
- C. AES
- D. 3DES

**Answer:** C

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