Huawei

H19-370_V1.0

HCS-Pre-sales-EC V1.0

QUESTION & ANSWERS

Question: 1

Independent SC single maximum support 400M traversal flow. () [Single Selection].

A. True

B. False

Answer: A

Question: 2

Which of the following terminals is not allowed to collaborate on data? [Multiple Choice Question].

A. Board

B. TE50

C. Bor5

D. TE Desktop

Answer: B

Question: 3

When competing with Polycom, Cisco Fully Adapted MCU, how to guide port capacity to H's business is most beneficial [single choice question].

A. 50*N-way 720p30 fully adapted (N is an integer greater than zero).

B. 25*N-way 720p30 fully adapted (N is an integer greater than zero).

C. 32*N-way 1080p30 fully adapted (N is an integer greater than zero).

D. 25*N-way 1080p30 fully adapted (N is an integer greater than zero).

Answer: C

Question: 4

TE40 and Polycom's same grade benchmark product is Group 550, in terms of business guidance strategy, what points need to be guided to force Polycom to use a higher-level end product Group700 to deal with? [Multiple Choice Question].

A. 1080P30 HD codec capability

B. Number of video interfaces

C. Dual 1080P60

D. Number of audio interfaces

Answer: B,C,D

Question: 5

USB port support power supply phone model [single choice]

A. IP Phone 7960

B. IP Phone 7910

C. IP Phone7950

D. Video Phone 8950

E. IP Phone 7920

Answer: A

Question: 6

What languages does the TE Series Intelligent Voice Calling feature support? [Multiple Choice Question].

A. French

B. Chinese

C. Italian

D. English

E. Russian

Question: 7

The main feature of the boutique classroom is [single choice questions].

A. Data collaboration system

B. Display the system

C. Automatic tracking dual-channel pilot system

D. Video conferencing system

Question: 8

The following characteristics of IP Phone 7900 series IP phones are [multiple choice questions].

A. The whole range is equipped with color screens

B. Both can support expansion boards

C. Support for local six-party meetings

D. 2 GE ports and support PoE

E. Opus comes fully with voice code