



# **Salesforce**

## **Consumer-Goods-Cloud**

**Salesforce Certified Consumer Goods Cloud  
Accredited Professional**

**QUESTION & ANSWERS**

### Question: 1

What can be used to limit the amount of records that are plotted in a Layer in Salesforce Maps?

- A. SOQL queries
- B. Other Base Objects
- C. Filters

**Answer: C**

### Explanation/Reference:

Filters, like in Reports, only the records that satisfy those filters and are stored in Base Objects will be displayed on that layer.

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### Question: 2

If a retailer buys in bulk, which product would be represented in the Product2 record for chocolate bars?

- A. A box of chocolate bars.
- B. A single chocolate bar

**Answer: A**

### Question: 3

What object is used to gather feedback by Field Reps from store managers?

- A. Questionnaire
- B. Survey
- C. Feedback fields in the Retail Store object

**Answer: B**

#### **Question: 4**

What object in the CG cloud data model has a master-detail relationship with Retail Stores and outlines the location of products at the layout of the store?

- A. In store location
- B. Location
- C. Layer
- D. Planogram

**Answer: A**

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#### **Question: 5**

With the Click2Create SF Maps option what kind of records can be created?

- A. Custom Objects only
- B. Standard Objects only
- C. Both

**Answer: C**

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#### **Question: 6**

Is Special Instructions" a free text field in the Visit object?"

- A. No
- B. Yes

**Answer: B**

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### Question: 7

What standard CG object is it used in CG cloud to record information about a specific retail store within a given Retailer?

- A. Assortments
- B. Account
- C. Retail Store
- D. Retail Store Groups

**Answer: C**

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### Question: 8

Can the Retail Execution mobile app.... Set the user cockpit as the default landing page?

- A. No
- B. Yes

**Answer: B**

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### Question: 9

What object can be used in CG cloud to sort products in categories?

- A. The Product Category object
- B. The Product2 object

**Answer: A**

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### Question: 10

Each product is also tied to a \_\_\_\_\_ record that stores its list price.