



Salesforce

Consumer-Goods-Cloud

**Salesforce Certified Consumer Goods Cloud
Accredited Professional**

QUESTION & ANSWERS

Question: 1

What can be used to limit the amount of records that are plotted in a Layer in Salesforce Maps?

- A. SOQL queries
- B. Other Base Objects
- C. Filters

Answer: C

Explanation/Reference:

Filters, like in Reports, only the records that satisfy those filters and are stored in Base Objects will be displayed on that layer.

Question: 2

If a retailer buys in bulk, which product would be represented in the Product2 record for chocolate bars?

- A. A box of chocolate bars.
- B. A single chocolate bar

Answer: A

Question: 3

What object is used to gather feedback by Field Reps from store managers?

- A. Questionnaire
- B. Survey
- C. Feedback fields in the Retail Store object

Answer: B

Question: 4

What object in the CG cloud data model has a master-detail relationship with Retail Stores and outlines the location of products at the layout of the store?

- A. In store location
- B. Location
- C. Layer
- D. Planogram

Answer: A

Question: 5

With the Click2Create SF Maps option what kind of records can be created?

- A. Custom Objects only
- B. Standard Objects only
- C. Both

Answer: C

Question: 6

Is Special Instructions" a free text field in the Visit object?"

- A. No
- B. Yes

Answer: B

Question: 7

What standard CG object is it used in CG cloud to record information about a specific retail store within a given Retailer?

- A. Assortments
- B. Account
- C. Retail Store
- D. Retail Store Groups

Answer: C

Question: 8

Can the Retail Execution mobile app.... Set the user cockpit as the default landing page?

- A. No
- B. Yes

Answer: B

Question: 9

What object can be used in CG cloud to sort products in categories?

- A. The Product Category object
- B. The Product2 object

Answer: A

Question: 10

Each product is also tied to a _____ record that stores its list price.