Salesforce

CONSUMER-GOODS-CLOUD-ACCREDITED-PROFESSIONAL Exam

Salesforce Consumer Goods Cloud Accredited Professional



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Version: 5.2

Question: 1				
Which two of the following accuracy?	allows a Consumer	Goods Cloud user to	review the vision detection	
A. Goods Metrics B. Shelf Metrics C. Planogram Metrics D. Object Metrics E. Model Metrics				
			Answer: B, E	
Explanation:			Allower. b, L	
Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.				
Question: 2				
Sales Managers would like a m Which solution meets their red A. A visual mashup that display B. An unmanaged package from	quirement and also inv	volves the least amount	t of custom development?	
C. The nearby map component			quirements	
D. The map component added	·	. <u>-</u>		
			Answer: C	
Explanation:				

The nearby map component on the promotion records page allows a user to see which stores are running a promotion within their vicinity. This solution meets the requirement and also involves the least amount of custom development, as it is a standard feature of Consumer Goods Cloud. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 32.

Question: 3			
Which statement is true abou	t action plan templates?		
	,	notion checks	
		Answer: B	
Explanation:			
Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and availability. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.			
Question: 4			
Which object is connected to	Action Plan?		
A. Assessment Task B. Visit C. Action Plan Template item			
D. Retail Store			
		Answer: B	
Explanation:		Allswell b	
An action plan is connected to a field rep and a retail store.	o a visit, which represents a scheduled or uns A visit can have one or more action plans as mpleted during the visit. Verified Reference , page 25.	sociated with it, depending on	
Question: 5			
to be listed	e delivery task. What object needs to be ass	igned to the user for the items	
A. Product			
B. Retail Store KPI C. Shipment			
D. Product Transfer			
		Answer: C	

Explanation:

Assigning the Shipment object to the user enables the listing of items in the delivery task, as this object tracks the movement of products from warehouses to retail locations.

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