



SAP

C_S4CS_1908 Exam

**SAP Certified Application Associate - SAP S/4HANA Cloud -
Sales Implementation Exam**

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Version: 6.0

Question: 1

Fit-to-Standard Workshop

Which resources do you use when planning a Fit-to-Standard workshop? 2 answers

- A. Legacy system configurations
- B. Business process flows
- C. Test scripts
- D. As-is process descriptions

Answer: B, C

Question: 2

Native Integrations for SAP Ariba, SAP Hybris, and SAP Concur You are integrating SAP Ariba with SAP S/4HANA Cloud What do the integration scenarios enable you to do? 3 answers

- A. Transfer suggestions of discounts of early invoice payment to your suppliers
- B. Start finding sources of supply for purchase requisitions
- C. Transfer purchase orders to your suppliers
- D. Transfer promotion discounts to your customers
- E. Transfer sales orders to your customers

Answer: A, B, C

Question: 3

SAP S/4HANA Cloud Content Lifecycle Management

How can customers activate additional SAP Best Practices Processes? 3 answers

- A. Request activation in the Starter System through the SAP Cloud Platform during the Realize phase
- B. Request activation in the Production system after it is upgraded to the latest quarter's phase
- C. Request activation in the Starter System through the SAP Cloud Platform during the Realize phase
- D. Request activation in the Quality system from the SAP Service center during the Run Phase
- E. Request activation in the Quality system after it is upgraded to the latest quarter's phase

Answer: A, D, E

Question: 4

SAP S/4HANA Cloud Configuration and User Management Which activities does the expert

configuration allows? 2 answers

- A. Customization through IMG outside self-service configuration UI tools
- B. Deletion of SAP Best Practices content before Quality system activation
- C. Creation of new process in customer owned area
- D. Adaption of editable fields within SAP Best Practice content

Answer: C, D

Question: 5

SAP Success Factors Employee central Integration

Your SAP S/4HANA Cloud system is integrated with SAP SuccessFactors Employee Central
Where can you update the address details of an employee manually?

- A. In the employee master record in SAP SuccessFactors
- B. In the business partner master record in SAP S/4HANA Cloud
- C. In the supplier master record in SAP S/4HANA Cloud
- D. In the user master record in SAP SuccessFactors

Answer: A

Question: 6

SAP S/4HANA Cloud Content Lifecycle Management

How does SAP ensure the pre-delivered SAP Best Practice content is protected from unwanted changes in the SAP S/4HANA Cloud system?

- A. Content lifecycle management
- B. Business role authorizations
- C. Expert configuration
- D. Self-service configuration UI

Answer: A

Question: 7

SAP S/4HANA Cloud Finance Overview

Which migration objects can you use for SAP S/4HANA Cloud? 3 answers

- A. Bank
- B. Goods receipt
- C. Cost center
- D. Purchase requisition
- E. Profit center

Answer: A, C, E

Question: 8

SAP S/4HANA Cloud Finance Overview

You need to establish connection between your customer landscape and the SAP Cloud Platform to run SAP RealSpend, Which tool do you use?

- A. SAP Process Integration
- B. SAP Data Services management console
- C. OData gateway service builder
- D. SAP Cloud Platform Cloud Connector

Answer: A

Question: 9

Scope Item Level for Financial Accounting

Which master data field of an asset sub-number must be identical to a master data field in the main asset number?

- A. Depreciation key
- B. Asset class
- C. Capitalization data
- D. Useful life

Answer: B

Question: 10

Scope Item Level for Financial Accounting

Which of the following fields is maintained on the general data segment of the supplier business partner?

- A. Communication language
- B. Reconciliation account
- C. Tolerance group
- D. Payment terms

Answer: D

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