



## CIMAPRA17-BA1-1 Exam

### **Fundamentals of Business Economics Exam**

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## Version: 1.0

#### Question: 1

rson's correlation coefficient between the number of shirts sold per day (x) and the number of jackets sold per day (y), across its eight stores (n=8).

If  $\Sigma x = 256$ ,  $\Sigma y = 137$ ,  $\Sigma x^2 = 14278$ ,  $\Sigma y^2 = 4991$  and  $\Sigma xy = 8277$ ,

Answer:

#### 8.83

#### Question: 2

Some not-for-profit organizations (NPOs) are required to show they are effective. Which one of the following most closely defines effective?

- A. Conducts its activities and operations at low cost
- B. Achieves the goals and objectives set for it
- C. Finds the correct balance between cost and benefit
- D. Doesn't make losses

Answer: B

#### **Question: 3**

Which ONE of the following is regarded as a general characteristic of an organization?

A. Controlled performance of its activities

- B. Social goals towards society
- C. Collective goals towards society
- D. Social arrangement of people

Answer: B

#### **Question: 4**

Which of the following describes the slope of a normal supply curve?

A. Upwards from right to left.

- B. Upwards from left to right.
- C. Downwards from left to right.
- D. Downwards from right to left.

Answer: C

#### Question: 5

Production of a good is in the public interest if

- A. Social benefits are greater than social costs
- B. Private benefits equal private costs
- C. External benefits equal external costs
- D. Social costs are greater than private costs

#### Answer: A

#### Question: 6

Which of the following is most likely to lead to a rise in the exchange rate of country's currency and a fall in the price of stocks shares?

- A. An increase in the deficit in the country's balance of payments on current account
- B. Foreign investors purchasing shares on the country's capital markets
- C. An increase in the country's money supply
- D. An increase in rates of interest within the country

Answer: D

#### **Question: 7**

Firms may suffer from X-inefficiency because of organizational slack. All of the following would lead to organizational slack except which one?

- A. Uncertainty about future demand
- B. Managers become more cautious
- C. A complex organizational structure in the firm
- D. The number of rival firms increases

Answer: D

#### **Question: 8**

Which of the following are reasons why the principal-agent problem is so critical for businesses? Select ALL that apply.

- A. It limits the control of one layer of management over another
- B. It can lead to dubious managerial practices within the company
- C. It leads to higher profits which ultimately benefit a business
- D. Higher sales means the business will perform well regardless of managerial practice
- E. Co-ordination needs to be good in order for multiple layers of management to function well

Answer: A B

#### Question: 9

In the long run a firm may find its average cost of production rising because

- A. of the operation of diminishing returns to a fixed factor
- B. of the effect of diseconomies of scale
- C. over time the price of purchased inputs rises
- D. in the long run all costs are variable costs

Answer: B

#### Question: 10

In a customs union member countries

- A. Meet to agree tariff increases affecting internal trade between themselves
- B. Trade freely with each other and impose their own national restrictions on trade with the rest of the world

C. Trade freely with each other and accept a common external tariff for trade with the rest of the world

D. Replace national currencies with a common currency such as the Euro

Answer: C

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