



IBM

C4090-959

Enterprise Storage Sales V3

QUESTION: 108

What is one clear advantage of IBM's TS3500 Tape Library over Oracle's SL-8500 Library?

- A. FC0E connectivity
- B. Higher number of robots
- C. Modularity of storage units
- D. Capability for handling mixed media

Answer: C

QUESTION: 109

A customer is interested in the differences between IBM ProtecTIER and Data Domain. Which feature is found only on ProtecTIER?

- A. HA cluster
- B. NetBackup OST support
- C. Bidirectional replication
- D. File Systems interface support

Answer: A

QUESTION: 110

A customer is considering a move to a virtualized server environment. Which benefit would be achieved by the implementation of the Real4ime Compression Appliance?

- A. Reduction in time to backup
- B. Reduction in VMware snapshot times
- C. Increase in the Recovery Time Objective
- D. Increase in the Recovery Point Objective

Answer: A

QUESTION: 111

Which Business Continuity capability provides a customer with access to applications regardless of local failures, whether these failures are in the business processes, the physical facilities, or the IT hardware or software?

- A. High Availability
- B. Disaster Recovery
- C. Contingency Planning
- D. Continuous Operations

Answer: A

QUESTION: 112

Which financial measurement is a company's CEO typically most concerned with?

- A. P01
- B. TCO
- C. TCA
- D. NPV

Answer: A

QUESTION: 113

A VMware customer wants to connect two data centers within 300 km of each other. The customer is looking for a two-site business continuity solution that supports VMware Site Recovery Manager and seamless storage failover. Which IBM product should be proposed to this customer?

- A. XIV with Metro Mirror
- B. DS8000 with Global Mirror
- C. Storwize V7000 with Global Mirror
- D. SAN Volume Controller stretch cluster

Answer: D

QUESTION: 114

A customer's IT administrators require the ability to manage files efficiently across multiple data centers in different geographic locations. Which storage technology can best manage these capabilities?

- A. Easy Tier
- B. Thin Provisioning
- C. Active Cloud Engine
- D. Real-Time Compression

Answer: C

QUESTION: 115

A customer is looking for a small VTL that comes standard with deduplication as well as with atleast 4 TB of usable capacity which can grow to 20 TB. Which IBM solution should be proposed to this customer?

- A. TS7610
- B. TS7680
- C. T37650
- D. TS7650G

Answer: C

QUESTION: 116

A customer is looking for a solution that will handle their long-term data retention needs within the hardware. They need to avoid the potential erasure or modification of that data. Which IBM disk product provides the best solution for this customer?

- A. N7900
- B. SONAS
- C. DS3599
- D. XIV Gen3

Answer: A

QUESTION: 117

A customer is interested in the ability of XIV to take advantage of all storage capacity, all internal bandwidth, and all available processing power. Which system architecture feature of XIV enables full exploitation of all system components?

- A. Self healing
- B. Thin provisioning
- C. Workload balancing
- D. Massive parallelism

Answer: D

QUESTION: 118

An IBM System x customer is implementing a VMware pool. The customer has one administrator to manage the servers and storage, so deep integration with VMware is needed. The customer also desires a storage array that can scale to 299 TB. Which IBM storage product should be recommended to this customer?

- A. DS8800
- B. DS5020
- C. XIV Gen5
- D. SAN Volume Controller with DS8800

Answer: C

QUESTION: 119

A customer is looking to provide an enterprise storage subsystem for their web and SQL server environment. If fastest response time is a requirement, which IBM storage product should be recommended to this customer?

- A. N7900
- B. DS8800
- C. XIV Gen3
- D. SAN Volume Controller

Answer: B

QUESTION: 120

A customer has an existing VMware infrastructure attached via SCSI protocol with storage from EMC. The customer would like to expand this infrastructure by incorporating desktop virtualization on a DS8700. Which solution can IBM recommend to this customer?

- A. Set up a SAN network for the DS8700
- B. Have an N6040 appliance send data to the DS8700
- C. Put a SAN Volume Controller in front of the DS8700
- D. Use Global Mirror between a Storwize V7000 and the DS8700

Answer: C

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