



IBM

C4090-450

Midrange Storage Sales V1

QUESTION 100

What Storwize V7000 technology allows a customer to take snapshots without consuming additional capacity?

- A. FlexClone
- B. SnapClone
- C. Reverse FlashCopy
- D. Space-efficient FlashCopy

Correct Answer D

QUESTION 101

Which of the following features of Tivoli Storage Productivity Center Select is an enhancement to the Storwize V7000 GUI management system?

- A. Thin provisioning
- B. Capacity management
- C. Replication management
- D. Predictive performance analytics

Correct Answer D

QUESTION 102

A customer has asked to reduce the number of tools needed to manage both server and storage. They would like a single management interface to manage both server and storage resources.

What IBM tool will allow them to consolidate management functions across both IBM servers and storage?

- A. IBM Systems Director
- B. IBM SAN Volume Controller
- C. IBM Hardware Management Console
- D. Tivoli Storage Productivity Center

Correct Answer A

QUESTION 103

A customer is looking at a Windows server consolidation and unified storage solution. Which products best fit the customers need

- A. IBM i server and DS3500 storage
- B. IBM System z10 and DS8000 storage

- C. IBM System x server and N series storage
- D. IBM AIX server and Storwize V7000 Unified storage

Correct Answer C

QUESTION 104

An existing customer has a Storwize V7000 with 3 enclosures. They are planning to purchase a second Storwize V7000 with 1 enclosure for disaster recovery.

How many Remote Mirroring licenses does the customer need to purchase?

- A. 1 on the first Storwize V7000 and 1 on the second
- B. 3 on the first Storwize V7000 and 1 on the second
- C. 4 on the first Storwize V7000 and 0 on the second
- D. Remote Mirroring is included in the base Storwize V7000 license

Correct Answer A

QUESTION 105

An EMC Celerra customer is experiencing a significant growth in unstructured data stored and they are looking for a solution that does not require replacing all of their storage systems.

Which of the following would best help the customer?

- A. Real-time Compression Appliance
- B. ProtectTIER Deduplication Engine
- C. Tivoli Storage Productivity Center for Disk
- D. Thin Provisioning and Tivoli Storage Manager

Correct Answer A

QUESTION 106

A distribution customer with System x servers has a requirement for automated scheduling, compression and deduplication on their Tivoli Storage Manager environment.

Which of the following statements is FALSE?

- A. Tivoli Storage Manager provides compression
- B. Tivoli Storage Manager provides encryption
- C. Tivoli Storage Manager provides deduplication
- D. Tivoli Storage Manager provides automated scheduling

Correct Answer B

QUESTION 107

An insurance company is consolidating their IBM AIX servers from 8 down to 2 but will continue using IBM DS4000, IBM DS8000 and EMC VNX storage.

Which of the following scenarios should the customer be concerned with regarding heterogeneous storage on the same physical server?

- A. Windows support on servers
- B. Multi-path drivers for servers and storage
- C. Number of Fibre Channel ports on servers and storage
- D. Having one vendor for all servers and another for storage

Correct Answer B

QUESTION 108

A Business Partner hired a new storage rep unfamiliar with IBM storage products. The new rep is already engaged with a customer and a meeting is scheduled for the next day.

What IBM resource is the best starting point for basic product sales information for this new storage rep?

- A. Have the new rep contact IBM Supportline.
- B. Schedule the new rep for a lunch and learn session.
- C. Point the rep to the SSI-Storage Products Master Sales Kits.
- D. Direct the new rep to contact the ATS team for education and training.

Correct Answer C

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