



IBM

C1000-016 Exam

IBM Traditional Workloads Sales V2 Exam

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Version: 8.0

Question: 1

A client needs a storage solution to be compliant with new guidelines, such as GDPR requiring protection of personally identifiable information, especially when replacing failed hardware. Which IBM Storwize family feature meets this need?

- A. IBM Spectrum Control
- B. Non-disruptive hot swap
- C. Data-at-Rest encryption
- D. Data in-flight encryption

Answer: C

Question: 2

IBM big data storage supports all applications, data types, and hundreds of heterogeneous storage systems including cloud-based systems. Which product should the sales specialist recommend to provide simplified management?

- A. IBM Spectrum Control
- B. IBM Spectrum NAS
- C. IBM Spectrum Scale
- D. IBM Spectrum Accelerate

Answer: C

Reference:

[https://www.google.com/url?](https://www.google.com/url?sa=t&rct=j&q=&esrc=s&source=web&cd=7&ved=2ahUKEwjQyPyV2JPgAhXIShUIHe3kB3sQFjAGegQIAxAC&url=https%3A%2F%2Fwww.ibm.com%2Fdownloads%2Fcas%2FO9WYG2BK&usg=AOvVaw2pw5y6_Z-8VcSbBtOxDId3)

sa=t&rct=j&q=&esrc=s&source=web&cd=7&ved=2ahUKEwjQyPyV2JPgAhXIShUIHe3kB3sQFjAGegQIAxAC&

url=https%3A%2F%2Fwww.ibm.com%2Fdownloads%2Fcas%2FO9WYG2BK&usg=AOvVaw2pw5y6_Z-8VcSbBtOxDId3

Question: 3

A customer wants the lowest cost solution that offers encryption. Which storage system should be recommended?

- A. IBM Storwize V5010
- B. IBM Storwize V5020
- C. IBM Storwize V5030
- D. IBM Storwize V7000

Answer: D

Question: 4

A client has a large file storage environment with data that is rarely accessed. The client wants to reduce its storage cost and minimize application changes.

- A. Add an IBM Tape Library and IBM Spectrum Archive.
- B. Extend the storage capacity using an IBM Storwize V5010 system.
- C. Add an IBM Tape Library and IBM Spectrum Scale.
- D. Predict file usage using IBM Spectrum Control Storage Insights.

Answer: A

Question: 5

An IBM Storwize customer is concerned about data privacy when taking snapshots to the public cloud.

How should the sales specialist address this concern?

- A. Data is compressed so there is no requirement for encryption.
- B. IBM Storwize supports volume groups for mutual consistency.
- C. Snapshots are automatically encrypted in the cloud.
- D. All data transferred and stored on the cloud can be encrypted.

Answer: B

Question: 6

A client is looking for an entry system, heterogeneous, scalable block-storage solution. Which storage solution meets the requirements of the customer?

- A. IBM Storwize V5030
- B. IBM Storwize V5010
- C. IBM Storwize V5020
- D. IBM Storwize V7000

Answer: A

Reference:

http://www.cbs1.com.my/WebLITE/Applications/news/uploaded/docs/Jason%20Ching%20-%20Storwize_Family.pdf

Question: 7

Which key benefit does VersaStack provide to customers to achieve administrative cost savings?

- A. Best of breed components
- B. Template-built repeatable processes
- C. Scalability of individual components
- D. All-inclusive software licensing

Answer: C

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