



# CIPS

## A9 Exam

### International Logistics Exam

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Question: 1

International Advanced Certificate in Purchasing and Supply  
International Logistics

A9

Instructions for Candidates:

This examination is in THREE sections.

Section A Has TEN compulsory multiple-choice questions, worth 2 marks each.

Section B Has SIX compulsory short-answer questions, worth 5 marks each.

Section C Has THREE compulsory longer-answer questions. Questions 17 and 18 are worth 15 marks each. Question 19 is worth 20 marks.

1. Do not open this question paper until instructed by the invigilator.
2. All answers must be written in the answer booklet provided.
3. All rough work and notes should also be written in the answer booklet.

Question: 2

SECTION A

Questions 1-10 are multiple choice questions. For each question, select ONE correct answer from A to D and write it in your answer booklet. You are advised to spend approximately 30 minutes on this section.

Question: 3

Q1. Which of the following items would be most suitable for carriage by air?

- A. Hazardous materials
- B. Perishable goods
- C. Large heavy items
- D. Inflammable materials

Answer: A

Question: 4

Q2. Which of the following is the name given to wheeled freight that can drive on board a vessel?

- A. Piggyback
- B. Roll on Roll off
- C. Open cargo
- D. Feeder services

Answer: B

Question: 5

Q3. Which of the following is most likely to receive a Master Airway Bill?

- A. The ship's captain
- B. The party who has legal title to the goods
- C. The authorised agent of the importer
- D. A forwarder who offers a consolidation service

Answer: B

Question: 6

Q4. Which of the following is the name given to the document used for shipment by rail?

- A. CIM
- B. CMR
- C. TIR
- D. TIM

Answer: B

Question: 7

Q5. Which of the following statements most closely refers to one of the purposes of Incoterms 2000?

- A. Incoterms deal with the transfer of property
- B. Incoterms define the responsibility for clearing goods through customs
- C. Incoterms overcome the need for a contract between buyer and seller
- D. Incoterms have been described as 'the lifeblood of international trade'.

Answer: D

Question: 8

Q6. Which of the following do the initials WTO stand for?

- A. World Tariff Operator
- B. Western Tourism Organisation
- C. Wider Trading Opportunities
- D. World Trade Organisation

Answer: A

Question: 9

Q7. For relatively small value purchases, which of the following is the most desirable method of payment for an international buyer?

- A. Open Account
- B. Bill of Exchange
- C. Payment in advance
- D. Letter of Credit

Answer: C

Question: 10

Q8. Which of the following is a risk factor associated only with buying internationally?

- A. Economies of scale
- B. Level of quality
- C. Fluctuating exchange rates
- D. Availability of raw materials

Answer: B

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