



IBM

A4040-122

Accessment: Power Systems with POWER7 Common Sales Skills -v2

Answer: A

QUESTION: 92

A customer has a Power 570 server with a 3582 Tape Library and LTQ-4 drives. The customer is buying a Power 740 server and wants the highest performance tape drive which will enable him to write tapes that can be read on the Power 570. Which of the following will perform that task?

- A. 3573 with LTO-4
- B. 3573 with LTO-5
- C. 3573 with LTO-6
- D. 3582 with LTO-6

Answer: B

QUESTION: 93

Which statement describes how Active Memory Mirroring contributes to RAS?

- A. Corrects multiple single-bit errors to keep memory from failing
- B. Disables failed memory from the system configuration at startup
- C. Protects the hypervisor code and its components from a memory failure
- D. Detects and reports memory errors that might be developing before they cause a outage

Answer: C

QUESTION: 94

A prospective customer is considering a Dell x86 server running Windows, VMware, and WebSphere versus a Power System running IBM i, AIX, PowerVM and WebSphere. Which value proposition favors IBM in this situation?

- A. Running an all IBM solution guarantees the highest performance.
- B. When ordering all the components from IBM, a significant package discount is applied.
- C. IBM can provide the entire hardware and software stack and is a single source for support if needed.
- D. All the components are provided by IBM and are available in a single, integrated, pre-installed package.

Answer: C

QUESTION: 95

Why is a Power System 760 an excellent platform for server consolidation?

- A. Reduces costs since the Power 760 includes PowerCare vouchers.
- B. Supports more virtual machines per unit of rack space than other servers.
- C. Growth can be obtained using the processor and memory CUoD features.
- D. Improves efficiency by combining workloads onto a server capable of scaling to 64 cores

Answer: B

QUESTION: 96

In which situation would Power HA Enterprise Edition be a fit for a customer environment?

- A. To integrate with Tivoli Site Manager
- B. To provide for local application failover
- C. To assist with intra-site disk duplication
- D. To reduce recovery time to a disaster recovery site

Answer: D

QUESTION: 97

What is the value of a pre-implementation Technical Delivery Assessment for a customer?

- A. The assessment is performed by IBM Lab Services to ensure solution design quality.
- B. The assessment ensures that system administration requirements are consistent with customer expectations.
- C. The assessment maximizes customer satisfaction by creating a checklist of actions designed to reduce risk.
- D. The assessment creates a report detailing the education and services needed to ensure maximum system performance.

Answer: C

QUESTION: 98

Which software product ships with the Business Intelligence Solution Edition pre-installed and tested on Power 710 through Power 740 servers?

- A. SPSS
- B. Cognos
- C. InfoSphere
- D. Business Objects

Answer: B

QUESTION: 99

A prospect has 10 Dell servers with Microsoft Windows and SQL Server installed. They plan to move to Power Systems with DB2 and have asked for guidance on how their applications might be ported. How can the IBM Migration Factory provide support?

- A. Provide a benchmark system to stress, tune and test the application to be moved
- B. Provide head-to-head sizing comparison data and detailed analyses of competitive weaknesses
- C. Deliver a preliminary analysis, a detailed assessment, a plan with estimated costs, and deployment and testing
- D. Provide on-site training and sPass transfer to enable the customer to ~~drive~~ migrate applications to Power Systems.

Answer: C

QUESTION: 100

A customer wants a Power Systems server because of the I/O performance and reliability needed to support an Oracle database. Which operating system should be recommended?

- A. AIX
- B. IBM i
- C. Oracle Linux
- D. Red HatLinux

Answer: A

QUESTION: 101

When comparing PowerVM to VMware, what differentiating statement can be made?

- A. PowerVM supports direct attached storage where VMware cannot.
- B. PowerVM can share processor resources between partitions where VMware cannot.
- C. PowerVM has Live Partition Mobility where VMware can only move stopped partitions.
- D. PowerVM has dual VIO Servers where VMware has only a single I/O virtualization module.

Answer: D

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