



# Cisco

## 700-803 Exam

### IoT Connected Safety and Security Account Manager

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## Version: 8.0

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### Question: 1

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Six key decision-makers for Cisco Connected Safety and Security solutions are line-of-business heads, operations managers, chief information security officers, heads of safety and security, and which other two decision-makers? (Choose two.)

- A. chief financial officers
- B. chief executive officers
- C. IT directors
- D. city managers

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**Answer: C, D**

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### Question: 2

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Cisco Connected Safety and Security delivers open standards for public safety technology. What does this provide?

- A. slower response times
- B. easily adaptable networks
- C. incompatibility
- D. increased costs

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**Answer: B**

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### Question: 3

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Mining companies can see which three benefits with Cisco Connected Safety and Security? (Choose three.)

- A. increased asset utilization with effective incident response
- B. increased efficiency with remote expertise across sites
- C. increased production downtime due to proactive equipment monitoring
- D. enhanced safety and productivity with highly available workforce communications
- E. reduced congestion and air pollution

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**Answer: A, B, D**

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### Question: 4

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Which two options represent integrated IoE safety and security solutions? (Choose two.)

- A. Cisco IPICS
- B. Cisco Video Surveillance Manager
- C. Cisco Collaborative Operations
- D. Cisco Connected Justice

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**Answer: C, D**

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**Question: 5**

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What are three ways that Cisco Connected Safety and Security solutions help customers save money?  
(Choose three.)

- A. virtualized, scalable architecture
- B. lawsuit mitigation
- C. operational efficiencies
- D. replace legacy systems
- E. reduced cost of raw materials

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**Answer: A, B, C**

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