

Cisco

700-801 Exam

IoT Sales Fundamentals

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Question: 1	
What can workers in the manufacturing industry do now as a direct result of	of Cisco IOx?
A. Increase their firm's global relevance.	
B. Expand their company's marketing initiatives.	
C. Receive earlier notification of an approaching peak or Reduce worker tin	ne spent in hold of
operation. D. Reduce worker time spent in manufacturing plants.	
	Answer: C
	Answer: C
Question: 2	
Over the next decade, how much revenue is the Cisco Internet of Things ex	spected to offer by
connecting devices worldwide?	
A. \$7.4 Trillion	
B. \$435 Million	
C. \$4.6 Million	
D. \$19.6 Billion	
	Answer: A
Question: 3	
Three of the Cisco Connected Utilities solutions are: Connected Mobile Fiel	ld, Connected AMI, and
Connected Distribution Automation. Which option is the fourth solution?	
A. Connected Roadways	
B. Connected Vehicle	
C. Connected Substation	
D. Connected Alternative Energy	
	Answer: C
Overtion 4	
Question: 4	

According to Cisco surveys, which option do IT Directors care most about?

- A. Increasing plant and facility safety, creating a more welcoming office atmosphere, and optimizing delivery channels.
- B. Reducing labor costs, improving the firm's internship program, and upgrading security.
- C. Optimizing delivery channels, improving the client experience, and upgrading security.
- D. Improving operational efficiency improving the company's data filing system and increasing

workplace diversity.	
	Answer: C
Question: 5	
Which two solutions are part of the Cisco internet of Things two)	s safety and security portfolio? (Choose
A. financial security B. personal security C. cyber security D. physical security	
	Answer: C. D

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