Cisco

700-551 Exam

Cisco Express Security for Account Managers Exam

Thank you for Downloading 700-551 exam PDF Demo

You can Buy Latest 700-551 Full Version Download

https://www.certkillers.net/Exam/700-551

https://www.certkillers.net

Version: 9.1

Question: 1

Which are three elements of the Cisco security practice pathway? (Choose three.)

A. Delivery and Support
B. Marketing and Sales Execution
C. Foundation and Platform Support
D. GTM Planning
E. Business Drivers
F. Lead generation

Answer: B, D, E

Question: 2

Which are three key products and benefits of the Datacenter threat-centric solution? (Choose three.)

A. Predictive intelligence through Umbrella and Talos
B. Proactive packet inspection through Stealthwatch
C. Automated policy enforcement with ASAv
D. Software-defines segmentation through TrustSec
E. Deep visibility and data analytics through Stealthwatch
F. Identity-based policy management through Meraki

Answer: C, D, E

Question: 3

Which are two key products and benefits of the Campus and Branch threat-centric solution? (Choose two.)

A. Cloud security policy management through CDO
B. Fuzzy Fingerprinting
C. Trojan and malware protection with NGIPS
D. Enhanced zero-day and DDoS attacks through NGFW

Answer: C, D

Question: 4

Which incentive program lets you showcase Cisco technologies cost-effectively?

A. Solution Incentive Program
B. Technology Migration Program
C. Express Security Program
D. Teaming Incentive Program
E. Not for Resale Program

Answer: B

Question: 5

Which are three key security vectors customers need to monitor to overcome security challenges? (Choose three.)

A. Data Center
B. Hackers Device
C. SaaS and Cloud Platform
D. Campus & Branch
E. Cloud Apps
F. Malware Protection

Answer: A, D, F

Question: 6

What is a great option for new customers within Platform Selling?

A. Platform sale
B. License sale
C. Platform subscription sale
D. Appliance sale

Answer: B

Question: 7

Which are three key customer issues with vulnerable cloud? (Choose three.)

A. Malware attacks are expensive
B. Lack of protection from cloud apps
C. Solution to does not extend to cloud
D. Employees apps usage is not visible
E. Appropriate level of access
F. Complex mobile management

Answer: A, B, F

Thank You for trying 700-551 PDF Demo

To Buy Latest 700-551 Full Version Download visit link below

https://www.certkillers.net/Exam/700-551

Start Your 700-551 Preparation

[Limited Time Offer] Use Coupon "CKNET" for Further discount on your purchase. Test your 700-551 preparation with actual exam questions.