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700-038 Exam

Advanced Collaboration Architecture Field Engineer Exam

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Question: 1

Which two options are business requirements in the retail vertical market? (Choose two)

A. supply chain agility
B. customer experience transformation
C. customer intimacy
D. increase employee productivity
E. collaborative customer experience

Answer: A, D

Question: 2

The Architecture Development Method (ADM) consists of several phases. Which two phases are correctly mapped to their activities'? (Choose two.)

A. Phase F: Analyze cost benefits, and risk, then develop a detailed implementation and migration plan.
B. Phase E: Set the scope, constraints, and expectations for The Open Group Architecture Framework (TOGAF) project
C. Phase D: Develop architectures at three levels.
D. Phase C: Define the business architecture.
E. Phase B: Create the information systems architecture with applications and data.

Answer: A, C

Question: 3

Which two options are typically included in a Cisco Collaboration Architecture services proposal? (Choose two.)

A. medianet-readiness assessment services
B. compliance strategy consulting services
C. collaboration dashboard services
D. Network security readiness assessment
E. end-user documentation services

Answer: A, D

Question: 4

Which sequence of steps is correct for mapping business drivers with collaboration solutions?

A. Ask questions; aggregate the business drivers; map business drivers with collaboration solutions;

present collaboration solution.
B. Ask questions; present collaboration solution; map business drivers with collaboration solutions; aggregate the business drivers.
C. Ask questions; map business drivers with collaboration solutions; present collaboration solution; aggregate the business drivers.
D. Ask questions; map business drivers with collaboration solutions; aggregate the business drivers; present collaboration solution.

Answer: A

Question: 5

Once you define the customer's value chain, you will be able to identify departments managing core processes where the Cisco Collaboration Architecture will bring highest business value. Which two of the following departments typically manage core processes? (Choose two)

A. Logistics and Operations
B. Procurement
C. Sales and Marketing
D. HR Management
E. Research and Development

Answer: A, C

Question: 6

Which statement best describes Cisco Smart Business Architecture?

A. Cisco Smart Business Architecture is a set of modeling tools that help customers design their future Cisco Collaboration Architecture model
B. Cisco Smart Business Architecture is a set of advanced design guides to help customers and partners design new advanced architectures.
C. Cisco Smart Business Architecture is a solution-level series of step-by-step solution and architecture guides to help quickly and efficiently implement mainstream architectures.
D. Similar to Cisco Validated Designs, Cisco Smart Business Architecture helps early adaptors to implement new technologies before they become mainstream technologies

Answer: C

Question: 7

Which two options are examples of partner services that involve addressing the culture of an organization so that collaboration applications are adopted more readily? (Choose two.)

A. analysis of communication process workshops
B. application-readiness assessment

C. internal marketing
D. end-user education and training
E. development of collaboration maps

Answer: C, D

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