Cisco

700-001 Exam

Cisco Video Solution Sales Representative

Question: 1

Which function does Cisco jabber Guest offer to users?

A. Communication with external guests through a Microsoft tablet.
B. Communication With external guests through a web browsers.
C. Connection to external guests through Microsoft Lync.
D. Firewall traversal.

Answer: B

Question: 2

How many participants does Cisco CMR Premises support in a single meeting?

A. 1000
B. 100
C. 25
D. 10

Answer: B

Question: 3

Which product is needed to enable self-provisioning?

A. Cisco Jabber Guest
B. Cisco Telepresence MSE 8000
C. Cisco Telepresence Management Suite
D. Cisco Prime Collaboration

Answer: D

Question: 4

Which two benefits do companies receive by using video for remote experts? (Choose Two)

A. Better utilization of limited resources
B. Higher close and product ratios
C. Limits use of limited resources
D. Reduces upsell opportunities
E. Reduced mobility for knowledge workers

Answer: A,B

Question: 5

Which product sits outside the firewall?

A. Cisco Expressway Core.
B. Cisco VCS Control.
C. Cisco Unified Communications Manager.
D. Cisco Expressway edge.

Answer: D

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