

## Cisco

700-001 Exam

**Cisco Video Solution Sales Representative** 

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Question: 1	
Which function does Cisco jabber Guest offer to users?	
<ul><li>A. Communication with external guests through a Microsoft tablet.</li><li>B. Communication With external guests through a web browsers.</li><li>C. Connection to external guests through Microsoft Lync.</li><li>D. Firewall traversal.</li></ul>	
	Answer: B
Question: 2	
How many participants does Cisco CMR Premises support in a single me	eeting?
A. 1000 B. 100 C. 25 D. 10	
	Answer: B
Question: 3	
Which product is needed to enable self-provisioning?	
A. Cisco Jabber Guest B. Cisco Telepresence MSE 8000 C. Cisco Telepresence Management Suite D. Cisco Prime Collaboration	
	Answer: D
Question: 4	
Which two benefits do companies receive by using video for remote ex	perts? (Choose Two)
<ul> <li>A. Better utilization of limited resources</li> <li>B. Higher close and product ratios</li> <li>C. Limits use of limited resources</li> <li>D. Reduces upsell opportunities</li> <li>E. Reduced mobility for knowledge workers</li> </ul>	
	Answer: A,B

## Question: 5

Which product sits outside the firewall?

- A. Cisco Expressway Core.
- B. Cisco VCS Control.
- C. Cisco Unified Communications Manager.
- D. Cisco Expressway edge.

**Answer: D** 

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