Microsoft

70-121

Designing and Providing Microsoft Volume License Solutions to Small and Medium Business

A. the ability to prepay for licenses
B. the ability to True-up annually
C. the ability to add additional products
D. the ability to subscribe to software

Answer: B

QUESTION: 159
You need to recommend Software Assurance to meet some of the companys business goals. Which Software Assurance benefits meet the business goals?

A. Home Use Program and New Version Rights
B. Home Use Program and training vouchers
C. New Version Rights and Spread Payments
D. Spread Payments and eLearning

Answer: C

QUESTION: 160
Tailspin Toys needs to update all the older versions of Microsoft Office Professional. What should the company do?

A. Acquire Software Assurance only.
B. Acquire Microsoft Office Professional upgrade licenses.
C. Acquire new licenses and Software Assurance.
D. Acquire Microsoft Office Professional Step-up licenses.

Answer: C

QUESTION: 161
You need to recommend the most appropriate license acquisition model for Office Professional. What should you recommend?

A. Acquire Office Professional annually if the desktop count exceeds the qualified desktop count.

B. Acquire Office Professional only when new employees are hired.

C. Acquire the Office Professional license 30 days after the software is deployed.

D. Acquire Office Professional licenses only when the license count exceeds the maximum employee count.

Answer: A

Section 26: Sec Twenty Six (162 to 167)

Details:

Topic 26, Scenario, Blue Yonder Airlines
You are a licensing specialist. Your customer is Blue Yonder Airlines, a small regional airline company.
Company Background
Blue Yonder Airlines has three locations across the country. Blue Yonder Airlines recently purchased a smaller airline company.
Network Description
Blue Yonder Airlines has three servers, one in each of its three locations. The servers run Microsoft Windows NT Server 4.0, Microsoft Exchange Server 5.5, and Microsoft SQL Server 7.0. Its three locations contain a total of 120 desktops. Each desktop runs either Windows 98 or Windows XP Professional and either Microsoft Office 2000 Standard or Office 2000 Professional. The smaller company has two locations, two servers running Windows NT Server 4.0, and 50 desktops running Windows NT Workstation 4.0. Two employees in the Blue Yonder Airlines IT department are responsible for administering and supporting all of the software and hardware for both companies.
Current Licensing Solution
For both companies, software is currently acquired ad hoc from the original equipment manufacturer (OEM) or by retail purchases.
Business Goals
Management of Blue Yonder Airlines wants to upgrade both companies to the latest version of specialized industry software, which requires Windows 2000 Server, Windows 2000 Professional, Exchange 2000 Server, and SQL Server 2000. The industry software has not yet been approved for compatibility with the latest versions of Microsoft software. Because Blue Yonder Airlines is experiencing problems in tracking their license purchase history, management wants to conduct an internal audit.

QUESTION: 162
You need to recommend the most appropriate software acquisition process. What should you recommend?

A. Allow each location to purchase server and desktop software under its own volume licensing agreement.
B. Combine server and desktop software for all locations under a single volume licensing agreement.
C. Allow each location to purchase desktop software under its own volume licensing agreement.Combine the server software for all locations under a single volume licensing agreement.
D. Allow each location to purchase server software under its own volume licensing agreement.Combine the desktop software for all locations under a single volume licensing agreement.

Answer: B

QUESTION: 163
You need to recommend the most appropriate licensing solution to upgrade the current servers to meet the minimum requirements for the specialized industry software. What should you recommend?

A. Acquire the required server and desktop operating system through OEM and acquire current SQL and Exchange through a retail channel.
B. Acquire the required server versions through a retail channel.
C. Acquire current server versions through a retail channel.
D. Acquire current server licenses through a volume licensing program.

Answer: D

QUESTION: 164
You need to recommend a change in the licensing solution for Blue Yonder Airlines. Which change in the companys situation has the greatest impact on the new licensing solution?

A. upgrading all server software
B. changing all desktop operating systems
C. expanding the number of locations
D. merging the two companies existing networks

Answer: A

QUESTION: 165
You need to recommend the most appropriate licensing program for the desktops. What should you recommend?

A. Open Business
B. Open Volume
C. Select License
D. Enterprise Agreement

Answer: A

QUESTION: 166
You need to recommend the most appropriate licensing program for the servers. What should you recommend?

A. Open Business
B. Open Volume
C. Select License
D. Enterprise Agreement

Answer: B

QUESTION: 167
You need to recommend a change in the software acquisition model for Blue Yonder Airlines. Which two factors are influencing the need for a change? (Choose two.)

A. the small IT department
B. the lack of software asset management
C. the need to upgrade existing software
D. company growth

Answer: B, C

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