



**Cisco**

**650-299**

*TelePresence Video Sales Specialist*

**Answer:** C

**QUESTION:** 31

How big is the screen on the Cisco TelePresence System EX90?

- A. 24 inches
- B. 18 inches
- C. 32 inches
- D. 28 inches

**Answer:** A

**QUESTION:** 32

To provide firewall traversal, which components are needed?

- . Cisco TelePresence Video Communication Server Control and 2 Cisco TelePresence Video Communication Server Expressways
- . Cisco TelePresence Video Communication Server Control and 1 Cisco TelePresence Video Communication Server Expressway

- A. 2 Cisco TelePresence Video Communication Server Expressways
- B. 2 Cisco TelePresence Video Communication Server Controls

**Answer:** B

**QUESTION:** 33

What is one of the market transitions that collaboration architecture is suited to address?

- A. E-learning
- B. Networking
- C. Internet
- D. Video

**Answer:** A

**QUESTION:** 34

What type of meetings does the MXE 5600 support?

- A. Point to Point only
- B. Multipoint only
- C. Point to Point and multipoint
- D. Streaming

**Answer:** D

**QUESTION:** 35

Which two of the following products allow interoperability with three-screen Cisco TelePresence System endpoints? (Choose two)

- A. Cisco TelePresence Server 7010
- B. Cisco coder-decoder
- C. Cisco TelePresence Server 8710 blade
- D. Cisco Catalyst 4500 Series MCU
- E. TelePresence server with Cisco TelePresence Multi point Switch

**Answer:** C, D

**QUESTION:** 36

Which of the following is a characteristic of Cisco TelePresence immersive endpoints?

- A. Good for large deployments with guaranteed quality and consistent user experience.
- B. Rooms with optimized and customized environments for face-to-face virtual communications.
- C. For TelePresence experiences in personal office, at home for telecommuting applications.
- D. Devices are optimized for mobility and personal usage from the desktop.

**Answer:** B

**QUESTION:** 37

What is a characteristic of the Cisco TelePresence Codec C20?

- A. Works with the Video Compositor tool.
- B. SIP device has w448p video resolution and bandwidth of up to 1152 kb/s.
- C. Powers the Clinical Presence System.
- D. Comes with the Cisco TelePresence inTouch interface

**Answer: C**

**QUESTION: 38**

What is the ideal bridge in which mixed-vendor environments are communicating in high definition video?

- A. Cisco TelePresence MCU 4200 Series
- B. Cisco TelePresence MCU MSE 8000 Series
- C. Cisco TelePresence MCU 4500 Series
- D. Cisco TelePresence MCU 4501 Series

**Answer: C**

**QUESTION: 39**

How do Cisco Partner program services benefit a partner?

- A. Provide customers with high-quality services by reselling the Cisco brand; thus not requiring its own support infrastructure.
- B. Enlist Cisco representatives as partners to be responsible for all sales and support tasks, thereby assuring a simple hand-off from a customer.
- C. Use proven Cisco methodologies, intellectual property, tools, and worldwide resources through collaborative services.
- D. Leverage the Cisco Partner Core-Bridge and Global Partner Network programs along with Cisco TelePresence lifecycle services to better serve customers

**Answer: D**

**QUESTION: 40**

Which of the following is a characteristic of Cisco TelePresence System 3010 and Cisco TelePresence System 3210?

- A. Life size images with ultra-high-definition video and spatial audio
- B. a specially designed physical table that seats five participants on each side of the virtual table
- C. five 65-inch plasma screens
- D. each multipoint meeting can support up to 58 locations on a single call

**Answer: B**

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