



**Cisco**

**646-393**

*Cisco Lifecycle Services Express*

**QUESTION:** 133

Which three business requirements development activities are performed in the prepare phase before creating a technology? Select three.

- A. creating a bill of materials
- B. identifying and assessing customer business requirements.
- C. completing a site survey
- D. producing a documented technology strategy
- E. presenting documented business requirements to a customer and having the customer validate them.
- F. Documenting and categorizing customer business requirements in terms of performance, availability, capacity, and security

**Answer:** B, E, F

**QUESTION:** 134

In which of these phases are a customer's technology strategy requirements identified and documented?

- A. operate
- B. plan
- C. design
- D. prepare

**Answer:** D

**QUESTION:** 135

Which plan phase service component involves evaluating how prepared a customer's current facility infrastructure is to support a new technology

- A. Site Readiness Assessment
- B. Proof of concept
- C. Proposal development
- D. Operations Readiness Assessment

**Answer:** A

**QUESTION:** 136

Which benefit can be obtained by using the change management service component in the operate phase?

- A. improved system service quality and fewer disruptions
- B. greater accuracy, completeness, and timeliness of network configuration information
- C. reduced operating costs, due to a consistent framework for making necessary changes in an efficient and accountable manner.
- D. Notification provided to interested parties regarding problems that have been identified, and a system that scales with customer requirements.

**Answer:** C

**QUESTION:** 137

Which of the following best describe the customer benefits of change management in the operate phase?

- A. reduce operating costs and limit change-related incidents by providing a consistent and efficient set of processes
- B. reduce unnecessary disruption, delay, rework, and other problems by establishing test cases for use in verifying that the system meets operational, functional, and interface requirements
- C. improve the return on investment and hasten migration by identifying and planning for necessary infrastructure changes and resource additions, as well as reduce deployment costs by analyzing gaps early in the planning process to determine what is needed to support the system
- D. improve its ability to make sound financial decisions by developing a business case based on its business requirements and establishing a basis for developing a technology strategy

**Answer:** A

**QUESTION:** 138

Which is the most accurate statement regarding the business requirements development service component in the prepare phase?

- A. Analyze the customer's business requirements for a proposed solution.
- B. identify a customer's technology requirements
- C. Determine the appropriate cooling temperature for a customer's server room
- D. Analyze a customer's ongoing operational requirements.

**Answer:** A

**QUESTION:** 139

In which of these phases is a customer's network assessed to determine its system readiness?

- A. implement
- B. operate
- C. design
- D. plan

**Answer:** A

**QUESTION:** 140

Which definition best describes the staff training service component within the implement phase?

- A. developing and implementing a training plan using classes, workshops, or e-learning courses.
- B. Reducing the risk of downtime due to facilities-related problems
- C. Improving the network management system and the performance and functionality of infrastructure operations
- D. Providing a step-by-step plan that details the installation and service-commission tasks required in order to create a controlled-implementation environment that emulates a customer network
- E. Compiling a training manual for use in ongoing operations

**Answer:** A

**QUESTION:** 141

Which of these is a phase of Cisco Lifecycle Services?

- A. customer education
- B. site survey
- C. design
- D. site readiness assessment
- E. business requirements development

**Answer:** C

**QUESTION:** 142

Which prepare phase service component involves providing a customer with a financial justification for adopting a technology?

- A. Proof of concept
- B. Technology Strategy Development
- C. High-level design development
- D. Business case development

**Answer:** D

**QUESTION:** 143

Which of these phases comprises post-project support activities: activities that happen after a project is successfully implemented and handed off?

- A. implement
- B. operate
- C. plan
- D. prepare

**Answer:** B

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