



Cisco

646-276

Express Foundation for Account Managers

- A. How do I expand voicemail in the call center?
- B. How do I expand online product demonstrations?
- C. How do I expand video conferencing?
- D. How do I expand text messaging with customers?

Answer: B

Question: 33

Which two costs are reduced with on-premise conferencing through Cisco Unified MeetingPlace? (Choose two.)

- A. Conference time
- B. Firewall load
- C. Voice service provider costs
- D. Travel expenses

Answer: C, D

Question: 34

A company headquartered in New York is opening 2 new branch offices in Europe and Asia. They are planning to make use of conferencing tools as the means for virtual connectivity. Which are the 4 most appropriate questions to ask to properly position a Cisco Unified MeetingPlace Solution? (Choose 4)

- A. What is the maximum budget and time frame for this project?
- B. What type of network is used (IP, ISDN, etc.)?
- C. Do you have any existing conferencing resources and equipment?
- D. What brand of switches and routers are used?
- E. What is the average bandwidth at each location?
- F. What is the total number of company employees?

Answer: A, B, C, E

Question: 35

BikeMaster is a growing high-end bicycle manufacturer. Which question is recommended as a first attempt to expose their need for a collaboration standard?

- A. What are the steps of the BikeMaster product development cycle?
- B. Which collaboration tools do BikeMaster's suppliers use?
- C. Which international standards bodies must BikeMaster adhere to?
- D. What tools is BikeMaster's main competitor using for collaboration software?

Answer: A

Question: 36

A company recently upgraded their existing network as follows:
TDM phone network to IP
Cisco Unified Communications Manager for telephony services
Microsoft Outlook for corporate email

They seek to reduce travel costs by using secure on-premise virtual collaboration for: general meetings webinars sales demos

Which three Cisco Unified MeetingPlace features will help qualify this customer for a MeetingPlace solution? (Choose three.)

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- A. Automatic failover redundancy

- B. Scalability and security
- C. Integration with microsoft
- D. Ip networks leverage for cost savings

Answer: B, C, D

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