



# Cisco

## 646-048 Exam

### **Advanced Routing and Switching for Account Managers - ARSAM**

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**Question: 1**

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Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. mobility
- B. video
- C. bandwidth optimization
- D. cloud
- E. IT standardization

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**Answer: A,B,D**

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**Question: 2**

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What does not need to be considered when looking into the customer workflow?

- A. How does the customer access the online software solutions?
- B. How many different switch products are in use at the customer network?
- C. How can the service partner instantly connect with outsourced engineers?
- D. How can customer and service collaborate and start video communication?

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**Answer: B**

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**Question: 3**

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Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. Mobility causes location borders to shift.
- B. Cloud services cause end-user locations to shift.
- C. Cloud services cause application borders to shift.
- D. IT consumerization causes location borders to shift.
- E. IT consumerization causes device borders to shift.

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**Answer: A,C,E**

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**Question: 4**

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Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How do you control energy consumption of devices that are owned by employees?
- B. How can you support video in the whole network?
- C. How can you integrate cloud services seamlessly in your network?
- D. Which type of firewall should you deploy?

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**Answer: B,C**

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**Question: 5**

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Which statement does not correctly describe the impact of business video applications to the network?

- A. Video applications rapidly increase the traffic within the network.
- B. In order to ensure business quality video, video traffic needs to be prioritized.
- C. Various devices with different capabilities need to be able to join video conferences.
- D. Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.

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**Answer: D**

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