



Oracle

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**Oracle Planning and Collaboration Cloud 2020
Implementation Essentials
QUESTION & ANSWERS**

QUESTION 1

Which four actions does Demand Management enable you to do? (Choose four.)

- A. Run an unlimited number of forecast simulations to see impacts of changes in the price, running a marketing campaign, shift in weather, demand upside request, and so on.
- B. Simulate changes to the dependent options forecast for build to stock items.
- C. Perform side-by-side analysis on a multiple number of scenarios, and see the impact on operational and financial objectives.
- D. Simulate how changes to forecasting models and parameters have an immediate impact on the statistical forecast
- E. Simulate the impact of introducing new products in particular geographic areas.

Correct Answer: A,D,E

QUESTION 2

Your customer has seasonal demand and wants to generate forecast for next six months. You ran a demand plan for first time using six months of shipments history but the forecast accuracy was low. Identify two statements that are true in this scenario. (Choose two.)

- A. Running a demand plan with both shipments and booking forecast profile is required to forecast seasonal demand.
- B. Running a demand plan with less than one year of history will impact seasonal analysis.
- C. Running a demand plan with both shipments and seasonal shipments forecast profile is required to forecast seasonal demand.
- D. Running a demand plan with six months of booking history instead of six months of shipment history is required for seasonal demand.
- E. Running a demand plan with 18 to 36 months of shipments history is recommended.

Correct Answer: D,E

QUESTION 3

Your client uses product categories and global sourcing rules for supply planning. However, their newest product doesn't follow these rules. For a specific item in the category, it needs to be sourced from a different supplier globally.

How should they set this up for the easiest maintenance, going forward?

- A. Create a new global sourcing rule for the item; remove the category level assignments and create

new item level assignments for all items in the category pointing each to the correct global sourcing rule.

- B. Create a new local sourcing rule for the item; assign it to the assignment set at the item level; leave the category as is for the remainder of the products.
- C. Create a new global sourcing rule for the item; assign it to the assignment set at the item-organization level; leave the category as is for the remainder of the products.
- D. Create a new global sourcing rule for the item; assign it to the assignment set at the item level; leave the category as is for the remainder of the products.
- E. Create a new global sourcing rule for the item; assign it to the assignment set at the item-organization level; alter the category to be category-organization for the remainder of the products.

Correct Answer: D

QUESTION 4

You want to check how many items have excess inventory. Where must you go in Planning Central to find this information?

- A. Open Table, Graph, or Tile Set > Search Exceptions > Open > Expand Supply Planning Exceptions > Select Item with Excess Inventory
- B. Manage Plans > Edit Demand and Supply Plan > Select Supply tab > Navigate to Item area > Filter by Items with Excess Inventory
- C. Manage Plans > Edit Supply Plan > Select Supply tab > Navigate to Item area > Filter by Items with Excess Inventory
- D. Configure Exceptions > Expand Supply Planning Exceptions > Select Item With Excess Inventory
- E. Configure Exceptions > Expand Demand Planning Exceptions > Select Item With Excess Inventory

Correct Answer: A

Explanation/Reference:

Plan Summary x Forecast Analysis x Items x Supplies and Demands x **Exceptions** x

- ▶ Demand Planning Exceptions
- ▶ Supply Planning Exceptions
 - Demand Quantity Not Satisfied (0)
 - Demand at Risk Due to Insufficient**
 - Demand at Risk Due to Resource S**
 - Demand at Risk Due to Supplier Ca**
 - Items Below Safety Stock (18)**
 - Items with Excess Inventory (393)**
 - Items with Expired Lots (0)
 - Items with a Shortage (8)**
 - Late Replenishment for Forecast (0)
 - Late Replenishment for Sales Order (
 - Late Supply Pegged to Forecast (2**
 - Late Supply Pegged to Sales Order**
 - Order Sourced from Alternate Facility
 - Order Sourced from Alternate Supp**
 - Orders To Be Canceled (0)
 - Orders To Be Rescheduled In (121)**
 - Orders To Be Rescheduled Out (28**

QUESTION 5

In order for Supply and Demand Plans to run successfully, which three Configure Planning Analytic tasks must be completed? (Choose three.)

- A. Set up Levels and Attributes
- B. Set up Measure Catalogs
- C. Run the Configure Dimension Catalog process
- D. Set up Default Catalogs
- E. Set up Dimension Catalogs
- F. Set up Hierarchy Attributes

Correct Answer: A,B,E

QUESTION 6

You are defining material planners for your organization. However, when you go to Manage Material Planners, your organization does not appear in the list of values. Why?

- A. The organization was not enabled for collection under Manage Planning Source Systems.
- B. The organization must be enabled in Manage Planning Parameters.
- C. The organization is an Item Organization.
- D. The organization must be enabled in Manage Planning Profile Options.
- E. You do not have data access to the organization.

Correct Answer: A

QUESTION 7

Demand planner opens the pre-seeded plan summary of the demand plan and wants to analyze the forecast results. Describe the steps to review and analyze the forecast results.

- Click "Revenue and Margin" tile. Review the "Revenue by Period" graph and pick a specific period. Right-click on a period, click Drill To -> Default Group -> Revenue Analysis to open the table and review the details.
- Click "Forecast Comparison in the thousands" tile. Review "Forecast Comparison by Product Category" graph and pick a product category. Right-click on product category, click Drill To -> Default Group -> Forecast Analysis to open the table and review the details.
- Click "Revenue and Forecast" tile. Review "Revenue by Period" graph and pick a specific period. Right-click on a period, click Drill To -> Default Group -> Forecast Analysis to open the table and review the details
- Click "Demand at Risk in thousands" tile. Review "Demand at Risk by Product Category" graph and pick a product category. Right-click on product category, click Drill To -> Default Group -> Demand Analysis to open the table and review the details.

Correct Answer: B

Explanation/Reference:

