



Oracle

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**Oracle Revenue Management Cloud Service 2022
Implementation Professional**

QUESTION & ANSWERS

Question: 1

What is a contract modification?

- A. a change to the contract caused by negotiation with the customer
- B. a revision or correction to the estimate of variable consideration made at inception
- C. a change (modification) to the contract data
- D. an increase or decrease in expected collectability

Answer: A

Question: 2

Which is NOT a Price Band Type?

- A. Amount Band
- B. Set Band
- C. Quantity Band
- D. Percentage Band

Answer: D

Question: 3

Which three tasks can be performed In the Revenue Management Work Area?

- A. Edit Contract Identification Rules.
- B. Review Observed Standalone Selling Prices.
- C. Manage contracts in "Pending Review" status.
- D. Manage contracts in "Pending Allocation" status.
- E. Review Performance Satisfaction Plans.
- F. Review Revenue Price Profiles.

Answer: B,C,D

Question: 4

After defining a pricing dimension structure for a customer, you must define a pricing dimension structure instance. Which two attributes on the structure instance are inherited from the structure definition?

- A. Whether Dynamic Combination Creation Allowed is enabled
- B. The value sets
- C. The Query Required option
- D. The Displayed option
- E. The shape: Same number of segments and order

Answer: B,E

Question: 5

You define a Performance Obligation Identification Rule that uses the following matching attribute to group source document lines:

Extensible Line Character Attribute 7

Based on the data displayed:

Bill To Customer Reference	Extensible Line Character Attribute 7	Extensible Line Character Attribute 8
7394691	Warranty	490275
7394691	Device A	490276
7394691	Device A	490277
7394691	Device B	490278
7394691	Data Plan Standard	490279
7394691	Data Plan Platinum	490280

How many performance obligations will be created In Revenue Management?

- A. 6
- B. 4
- C. 5
- D. 3

Answer: D

Question: 6

Which two are choices for the Satisfaction Method when defining a Performance Obligation Identification Rule?

- A. require complete
- B. allow partial
- C. allow complete
- D. require partial

Answer: A,B

Explanation/Reference:

Explanation

<https://docs.oracle.com/en/cloud/saas/financials/r13-update18a/fafrm/recognize-revenue.html#FAFRM2321853>

Question: 7

A corporation does not have historical Standalone Selling Prices stored in Revenue Management. Which two options are available to help the corporation establish Standalone Selling Prices?

- A. Load estimated process to table VRM_SOURCE_DOCUMENTS using SQL script.
- B. Navigate to the "Manage Standalone Selling Profiles" page and enter estimated prices manually for a given profile in the browser user Interface.
- C. Navigate to the "Manage Standalone Selling Profiles" page and download spreadsheet template to enter estimated prices manually.
- D. Run the Calculate Observed Standalone Selling Prices program to derive prices.
- E. Navigate to the Revenue Management Work Area and enter estimated prices manually for a specific customer contract in the browser user Interface
- F. Use the Revenue Basis Data Import FBDI template to load unit standalone selling prices.

Answer: C,D