



IBM

00M-652

Curam Sales Mastery Test v1

- C. Provides a platform for future growth
- D. All of the above

Answer: A

QUESTION: 40

What is one example of how Outcome Management can help governments better manage program funds and improve outcomes for participants?

- A. Cutting program funding year over year to drive cost efficiencies
- B. Profiling citizens most likely to commit welfare fraud and placing them on the black list for all benefits
- C. Providing post-patient discharge programs and managing providers to improve patient recovery, prevent relapses, and lower total cost of care
- D. Capturing the generational data of the participants to better predict overall program costs

Answer: C

QUESTION: 41

Social enterprise case management is about:

- A. Paying the citizens and giving them benefits
- B. Collecting evidence in order to determine eligibility for entitlements
- C. Managing the providers and finances
- D. All of the above

Answer: C

Reference:

<http://www.curamsoftware.com/why-curam/social-enterprise-management>
(last paragraph)

QUESTION: 42

Curam's recognition as market leader in COTS business applications for Social program Management and deep domain expertise in Social Services is based on:

- A. The way that Curam is advertised and marketed

- B. The >3000 person years of R&D investment building COTS solutions specifically to meet the needs of social enterprises
- C. The Gaelic term
- D. The need for the industry to nominate a vendor to be the market leader

Answer: B

QUESTION: 43

Which of the following products does Curam support?

- A. Tivoli
- B. DB2
- C. Websphere
- D. All of the above

Answer: A

Reference:

[http://www.curamsoftware.com/news-and-events/press/workcoversa-develops-new-systems\(5th paragraph\)](http://www.curamsoftware.com/news-and-events/press/workcoversa-develops-new-systems(5th%20paragraph))

QUESTION: 44

Curam Decision Assist is:

- A. Configurable template for creating structured Questionnaires
- B. Facilitates assessments
- C. Tracks benefits
- D. A and B

Answer: A

Reference:

<http://www.curamsoftware.com/document/decision-assist-glance>

QUESTION: 45

To configure all of the steps in the process from triage to delivery, IBM Curam's administration application provides:

- A. Widgets that step through the process of defining the program's KPIs

- B. Menus to interview the administrator on how to configure the steps
- C. Wizards that step through the process of defining the program's core attributes
- D. APIs that trigger the configuration of core attributes

Answer: C

QUESTION: 46

What are some of the key features of Outcome Management?

- A. Graphical workspace for developing a Client Plan
- B. On-going Graphical tracking of client progress
- C. Configurable Framework to Define Assessments
- D. All of the above

Answer: B

Reference:

<http://www.curamsoftware.com/solutions/outcome-management>(Key benefits, fifth bulleted point)

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