



IBM

00M-620

IBM Risk Analytics Sales Mastery Test v1

D. Anticipate - Automate - Authorize

Answer: A

Reference:

https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march_22_2012_11_16_am34?lang=en_us (First three bullets on the page)

QUESTION: 21

Which Risk Analytics solution focuses on helping companies deliver Governance, Risk and Compliance (GRC)?

- A. Algo Liquidity
- B. OpenPages
- C. Algo Financial Modeler
- D. Algo One

Answer: B

Reference:

<http://www-01.ibm.com/software/analytics/rte/an/risk-compliance/index.html>
(read the entire page)

QUESTION: 22

What is Market Risk?

- A. It helps banks to move beyond risk management silos.
- B. It is a measure of the potential for lower market values resulting in a fall of the value of assets held.
- C. It is the possibility that a borrower may not repay a loan.
- D. It is the manner of oversight and supervision of financial institutions.

Answer: B

QUESTION: 23

What are two of the key weighted assessment criteria used to assess the industry solution in the Chartis 2011 RiskTech100® study of the top technology companies active in the risk management market?

- A. Market presence and organizational strength
- B. Data handling and processing speed
- C. Organizational strength and data handling
- D. Processing speed and market presence

Answer: A

Reference:

http://chartis-research.com/files/RiskTech100-2011-FullReport_RR1120.pdf
(page 6, see success factors)

QUESTION: 24

To create better business outcomes, Smarter Analytics helps companies turn data into information and information into _____?

- A. Intellect
- B. Intelligence
- C. Insight
- D. Interest

Answer: C

Reference:

<http://public.dhe.ibm.com/common/ssi/ecm/en/ytm03006usen/YTM03006USEN.PDF>
(page 3, first para, first sentence)

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