



**IBM**

**00M-620**

*IBM Risk Analytics Sales Mastery Test v1*

D. Anticipate - Automate - Authorize

**Answer:** A

**Reference:**

[https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march\\_22\\_2012\\_11\\_16\\_am34?lang=en\\_us](https://www-304.ibm.com/connections/blogs/bcde08b8-816c-42a8-aa37-5f1ce02470a9/entry/march_22_2012_11_16_am34?lang=en_us) (First three bullets on the page)

**QUESTION:** 21

Which Risk Analytics solution focuses on helping companies deliver Governance, Risk and Compliance (GRC)?

- A. Algo Liquidity
- B. OpenPages
- C. Algo Financial Modeler
- D. Algo One

**Answer:** B

**Reference:**

<http://www-01.ibm.com/software/analytics/rte/an/risk-compliance/index.html>  
(read the entire page)

**QUESTION:** 22

What is Market Risk?

- A. It helps banks to move beyond risk management silos.
- B. It is a measure of the potential for lower market values resulting in a fall of the value of assets held.
- C. It is the possibility that a borrower may not repay a loan.
- D. It is the manner of oversight and supervision of financial institutions.

**Answer:** B

**QUESTION:** 23

What are two of the key weighted assessment criteria used to assess the industry solution in the Chartis 2011 RiskTech100® study of the top technology companies active in the risk management market?

- A. Market presence and organizational strength
- B. Data handling and processing speed
- C. Organizational strength and data handling
- D. Processing speed and market presence

**Answer:** A

**Reference:**

[http://chartis-research.com/files/RiskTech100-2011-FullReport\\_RR1120.pdf](http://chartis-research.com/files/RiskTech100-2011-FullReport_RR1120.pdf)  
(page 6, see success factors)

**QUESTION:** 24

To create better business outcomes, Smarter Analytics helps companies turn data into information and information into \_\_\_\_\_?

- A. Intellect
- B. Intelligence
- C. Insight
- D. Interest

**Answer:** C

**Reference:**

<http://public.dhe.ibm.com/common/ssi/ecm/en/ytm03006usen/YTM03006USEN.PDF>  
(page 3, first para, first sentence)

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