



**IBM**

**00M-605**

*IBM Automotive Industry Solutions Sales(R) Mastery  
Test v1*

**QUESTION: 28**

What is one of the main customer pain points in the auto industry?

- A. Cost pressures related to large consolidation centers
- B. High volume of orders due in inadequate systems
- C. Large product distribution frameworks
- D. None of the above

**Answer: B**

**QUESTION: 29**

Which IBM product takes care of track and trace in the application framework?

- A. Maximo
- B. SPSS
- C. COGNOS
- D. InfoSphere

**Answer: C**

**QUESTION: 30**

What is the Manufacturing and Integration Framework?

- A. A new product from IBM that enables markets to run key analyses on their own
- B. It provides a suite of tools, transformation engines, and application adapters built on healthcare standards.
- C. A suite of off-the-shelf products acting as the glue that helps wrap a group of core products together to provide a composite solution to IBM customers in the manufacturing industry
- D. None of the above

**Answer: D**

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