



IBM

00M-225

*IBM Tivoli Internet Security Systems Sales Mastery
Test v2*

Answer: B

QUESTION: 49

An IBM Business Partner has supplied information with regard to a client opportunity that is scheduled to close next quarter. The end user has expressed an interest in buying but has no capital expenditure budget available. Which of the following actions should the IBM seller perform?

- A. Supply the client with contact details for an IBM Strategic Outsourcing representative.
- B. Speak with another Business Partner that is more likely to close the item this quarter.
- C. Work with the Business Partner and IBM Global Finance to deliver a proposal for funding at a favorable rate.
- D. Suggest that the client schedule a meeting with the Business Partner to evaluate the client's network and configuration needs in order to downsize the project and better fit the budget.

Answer: C

QUESTION: 50

A client is implementing the project of virtualization of their server farms and feels quite confident that thanks to this technology, the company's Security stance will be improved. What is the best argument to bring to the table to show the customer that this is not the case?

- A. Explain how rootkits can install on the hardware and virtual network cards of the virtualization server.
- B. Explain how the ESX management platform is the 'key to the castle'.
- C. Explain that the hypervisor is not the single point of failure of the virtualized infrastructure.
- D. Explain that the threats to the virtualized servers remain and that new ones are added by having additional components.

Answer: C

QUESTION: 51

Which three areas of the IBM Security Framework are mainly covered by the legacy Tivoli products?

- A. People and Identity, Data and Information, Application and Process.
- B. Data and Information, Application and Process, Network Server and End Point.
- C. Application and Process, NetworkServer and End Point, Physical Infrastructure.
- D. People and Identity, Data and Information. Network Server and End Point

Answer: A

QUESTION: 52

A client currently has IBM Security Server Sensor protecting its Windows and Linux servers. What is the best product for the client to migrate to?

- A. IBM Security Endpoint Secure Control
- B. IBM Security Server
- C. IBM Security VX
- D. IBM Security Network Intrusion Prevention System

Answer: B

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