



IBM

00M-198

IBM Lotus Notes & Domino Sales Mastery Test v1

Answer: C

QUESTION: 44

What is the focus of the Lotus product portfolio?

- A. people and collaboration
- B. web development tools and appliances
- C. enterprise and desktop security management
- D. data and content management

Answer: A

QUESTION: 45

Which is an IBM Lotus Notes and Domino cloud-based offering for email, calendar and contacts?

- A. Lotus Notes Hosted Messaging
- B. Lotus Notes Express
- C. Lotus Foundations
- D. Lotus Domino on premise

Answer: B

QUESTION: 46

What is a characteristic of Lotus Domino Designer Software?

- A. enables you to create applications that can only be used with the Notes client
- B. enables you to create applications that can only be used with a web browser
- C. is designed to modify the appearance of the applications that ship with Lotus Domino
- D. enables you to rapidly develop applications for the Notes client and web browsers

Answer: D

QUESTION: 47

Which benefit does the on-premise Lotus Notes Domino solution provide that Lotus Notes Hosted Messaging does not?

- A. fixed infrastructure costs
- B. access to release upgrades
- C. complete customization and flexibility
- D. elimination of anti-spam and virus software

Answer: C

QUESTION: 48

What is a competitive advantage offered by Lotus software?

- A. focus on email-only solutions
- B. open source software and backward compatibility
- C. integrated collaboration and backward compatibility
- D. integrated collaboration and open source software

Answer: D

QUESTION: 49

Which button does IBM Lotus Protector add to the Lotus Notes user interface?

- A. Send to Archive
- B. Create Record
- C. Block Sender
- D. Send to Quarantine

Answer: C

QUESTION: 50

What must a customer own or purchase when deploying Lotus Notes Hosted Messaging?

- A. Lotus Notes clients
- B. server hardware
- C. anti-spam and virus software
- D. server operating systems

Answer: A

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